

Financial Planning for Transportation Asset Management: *Components of a Financial Plan*



Table of Contents

| | |
|---|----|
| 1. Introduction and Overview to Report Series | 1 |
| 2. Report Outline | 3 |
| 3. Components of a Financial Plan to Support Sustainable Transportation Asset Management | 5 |
| Uses of Funds. | 6 |
| Historical Trends for the Uses of Funds. | 9 |
| Transportation Agency Examples. | 17 |
| Projected Uses for the Financial Plan Period | 22 |
| Examples from Minnesota and Colorado DOT TAMPs. | 29 |
| Sources of Revenue. | 31 |
| Future Projections for Revenues. | 36 |
| Risks and Assumptions. | 37 |
| Estimates of Projected Funding for Plan Period | 38 |
| Gaps and Surpluses. | 41 |
| Alternative Investment and Funding Scenarios with Consequences | 44 |
| Additional Scenarios | 50 |
| 4. Final Plan. | 51 |
| State Agency Examples | 52 |
| 5. Summary and Conclusions. | 60 |
| 6. References. | 62 |

Figures

Figure 1. Example of Uses of funds from Colorado DOT's 2013 Annual report. 8

Figure 2. Historical OCR and Pavement Budgets 18

Figure 3. Historical Bridge Budgets and Performance 19

Figure 4. Historical Pavement Conditions in Colorado . . . 20

Figure 5. Historical Pavement Conditions and Costs incurred in Utah 21

Figure 6. Overall Historical OCI and Breakdown of Pavement Conditions 21

Figure 7. MN Construction Cost Index vs Consumer Price Index (All Items) 24

Figure 8. Minnesota Historical Road Construction Expenditures with and without Inflation 25

Figure 9. The Estimated Impact of Inflation on Projected Pavement Program Costs and PCR for a sample DOT . . . 25

Figure 10. Conceptual Model of Pavement Deterioration. 29

Figure 11. Highway Trust Fund Balances and Projected Shortfalls 34

Figure 12. Relative Distribution of funds between State, Federal and Local Sources for a Sample State DOT for the 10 Year Plan Period. 40

Figure 13. Aggregate Gap between Needs and Available Funding for Colorado DOT (2016-2040) 44

Figure 14. Sample State DOT—Impact on Overall PCR due to Reduction in Investment (Scenario 2) 48

Figure 15. Sample State DOT—Impact on Structural Deficiency of Bridges due to Reduction in Investment (Scenario 2). 48

Figure 16. Sources and Uses for MnDOT 52

Tables

Table 1. CDOT Inventory and Asset Conditions on State System 12

Table 2. Illustrative Example of Historical Uses of Funds for Sample State DOT 16

Table 3. Illustrative Example of Projected Uses of Funds for Sample State DOT to meet “Aspirational” Targets. 27

Table 4. MnDOT Asset Management Targets and Related Investment Needs 31

Table 5. Colorado DOT Projected 10 Year Asset Management Investments and Estimated Revenues 32

Table 6. Historic Sources of Funds for Sample State DOT 35

Table 7. Projected Sources of Funds for Sample State DOT for 10 Year Plan Period 39

Table 8. Gap between Projected Sources and Aspirational Needs for Sample DOT 42

Table 9. Gaps between Needs and Available Funding for Operations and Maintenance for MnDOT 43

Table 10. Gaps between Needs and Available Funding for various categories for Colorado DOT (2016-2025) 43

Table 11. Expenditures Reduced with Lower Asset Goals to Address the Gaps 47

Table 12. MnDOT—Existing and Recommended Pavement Condition Targets. 49

Table 13. MnDOT—Existing and Recommended Bridge Condition Targets. 50

Table 14. Summary View Showing Sources and Uses of 10 Year Financial Plan for Sample State DOT along with Key Targeted Performance Metrics for Bridges and Pavements. 55

Table 15. 10 Year Asset Management Planned Funding and Investment. 57

Table 16. CDOT Objectives and Targets as detailed in its TAMP 59

1. Introduction and Overview to Report Series

Transportation agencies have the responsibility and the challenging task to maintain, preserve and improve infrastructure assets (assets) for current and future generations. While maintaining existing assets is an overriding concern for transportation agency officials, most agencies are grappling with funding issues. Considering the fact that assets such as pavements and bridges have long useful lives, a sound asset management practice will necessitate the development of long-term asset management plans. Practices and experiences from other countries with mature asset management processes and also from transportation agencies within the U.S. show that implementing and sustaining the performance and condition of assets requires long-term financial plans that support and are linked to long-term asset management strategies. Comprehensive transportation asset management plans (TAMP) could show the expected and desired projections of asset performance and condition for ten or more years in to the future. A pragmatic TAMP would address the amount of investment required each year for the rehabilitation, preservation and maintenance of assets during their useful life. The associated financial plan can be linked to the targeted performance and conditions of the assets identified in the TAMP.

The financial plan can show the expected and desired funding projected for the future, often for ten or more years. To be useful to decision-makers, the financial plan can establish how the agency will address the resources needed to achieve and sustain the long-term asset management objectives. It could clearly illustrate the financial state of the agency and express the financial needs for the plan period, shedding light on the gaps, and the funds needed to bridge the gaps between the current conditions and those established in the

asset management plan to sustain and cost effectively extend the useful life of the assets. The elements of the financial plan can succinctly highlight the actions that need to be taken over the long-term to maintain the health, performance and condition of the assets. The financial plan also can address financial risks. It could enable the agency to monitor and compare the funding available to the expected funding projections throughout the life of the plan, make tradeoffs, and take corrective actions to accomplish the agency's asset management objectives. The financial plan is thus critical to the successful implementation of the agency's TAMP. Finally, well developed financial plans would allow agencies to communicate with the public and the stakeholders, the value of transportation assets, the current, projected and desired performance and condition of assets, the funding required to support the projected and desired performance and condition targets, the financial risks, and the level of performance and condition that stakeholders can expect. It also can summarize any changes in strategy that may be required to address changing financial realities.

This second report in the five part financial report series discusses the main components of a financial plan and shows how they can support a sustainable asset management plan for a transportation agency.

2. Report Outline

This report discusses the various components of a financial plan prepared to support an agency's transportation asset management plan. TAMPs will detail how a state agency intends to maintain, preserve and keep its bridges, pavements and other assets at certain condition and performance levels over the long-term. Given the long lives of transportation assets and the strategic nature of TAMPs, this report considers a ten-year period for the financial plan. Agencies may change the period of the financial plan based on their TAMP and other considerations. However, a period shorter than 10 years is not recommended.

In the simplest form, the financial plan and the investment strategies detailed therein should support achieving the agency's needs and objectives for the condition of assets detailed in the TAMP. By its very nature, the exercise of asset management planning and the related financial planning, is interactive and iterative. Realistically, the political, economic, environmental and other internal and external factors that are expected to impact the decisions relating to the agency's long range plan will be reflected in the TAMP. While a long range plan will address additional issues such as safety and capacity needs, the TAMP will provide details and summarize the existing condition and state of the assets. The current and projected economic conditions, freight movement, environmental and other factors in the long range plan including risks associated with each, will influence the TAMP. Funding amounts for those programs will not be developed by the TAMP financial plan but the TAMP financial plan will illustrate how funds for those other needs "come off the top" and are not available for achieving asset condition targets. Significant influencing factors relate to current and future costs of maintaining targeted system conditions and the availability of funds to meet those costs. These factors will translate into strategies for 1) the preservation and maintenance of existing

assets, and 2) rehabilitation and reconstruction. The financial plan will address various financial elements that support how the agency plans to achieve the objectives in the TAMP.

This report will also provide context for the need to include various elements of the financial plan. It uses common accounting terminology of “sources and uses” because of its wide acceptance in financial practice.

This report will describe an approach to be followed in preparing projections of investments or “Uses” and available funding, or “Sources” for the plan period. It will show how a financial plan can help an agency communicate externally and internally, its funding needs, projected revenues and gaps (if any). Such a communication can be facilitated by the inclusion of a summary that provides a quick view of the financial state and ability (or inability) of an agency to meet its long-term TAM needs. It can allow an agency to communicate to the stakeholders and the public, the future state of the system and what services they should expect from the agency and its transportation assets based on the projections of available funding. It can also allow the agency to succinctly communicate the implications of the level of funding available, the related sustainability of its transportation assets, and as a result, what financial burden, if any, they will leave for future generations.

Definitions

SOURCES represent what funding will be available to an agency and include the actual source (federal funds, tax revenues, etc.) and the amount.

USES represent the amounts an agency projects it will spend (purpose and amount)

SOURCES AND USES provide a summary of where the capital used to fund an agency’s projects, operations and activities will come from (the sources), and what this capital will purchase (the uses).

3. Components of a Financial Plan to Support Sustainable Transportation Asset Management

A comprehensive financial plan that supports long-term transportation asset management (TAM) will at a minimum include the following primary components:

1. The various uses of funds based on forecasted system conditions and performance targets. It will include assumptions related to future projections.
2. Projected revenues from all available and anticipated sources of funds including related assumptions.
3. Projected gaps or surpluses based on the above.
4. Scenarios reflecting adjustments necessary to address gaps, if any, along with related consequences.
5. Final proposed financial plan to support the agency's asset management plan

Discussing each of these areas in the financial plan should help an agency provide a realistic picture of its projected future financial health. The plan will also present the agency's financial ability to meet its long-term performance and condition goals and sustain its assets in the future. In addition, providing a summary of the highlights of the financial plan and the related implications to the state of an agency's transportation system and assets can help to convey the performance and conditions that can be expected from the TAMP.

Uses of Funds

Though the details of specific uses will vary from state to state, there are many common areas of expenditure across transportation agencies relative to asset management activities. The uses encompass the assets being addressed and the investment needs associated with maintaining those assets at some desirable condition levels as established by the agency's TAMP. The amount of funds needed for various categories and their relative proportions will vary across agencies and will depend on the agencies' approach to asset management. State and local transportation agencies are organized differently and they differ in how they operate and manage the preservation and maintenance of their assets. Some agencies perform most of their maintenance of assets using in-house personnel, while others contract out these activities. Some do significant amount of preservation activities in-house while others contract out such work. Also, the way work is contracted differs across states. Some agencies combine maintenance and preservation activities in the contracts while others keep them separate. These differences have a bearing on how the uses are reflected in the financial plan. The examples used in this report are for illustrative purposes and agencies should apply their own perspectives and variances as appropriate as they develop their plans. Following are some of the example categories of uses of funds compiled from the DOTs in Colorado, Ohio and Rhode Island:

1. Pavement preservation and maintenance
(These can be further detailed into interstate system, priority system, urban, rural, etc.)
2. Pavement rehabilitation and replacement

3. Bridge preservation and maintenance
4. Major bridge construction
5. New capital program (construction/expansion)
6. Traffic engineering and maintenance
7. Drainage maintenance
8. Rest areas
9. Operations and maintenance
(winter operations, ditching, pothole patching)
10. Safety/guardrail, cable barriers, signs, intelligent transportation systems (ITS)
11. Noise walls
12. Slides, slip remediation
13. Tunnels
14. Program delivery/administration
15. Payroll and other administrative expenses
16. Pass through funds
17. Debt service and bond payments
18. Emergencies and contingencies to cover unplanned expenditures

Figure 1 shows the primary categories of uses of funds from the Colorado DOT.

How Do We Spend Our Funds?

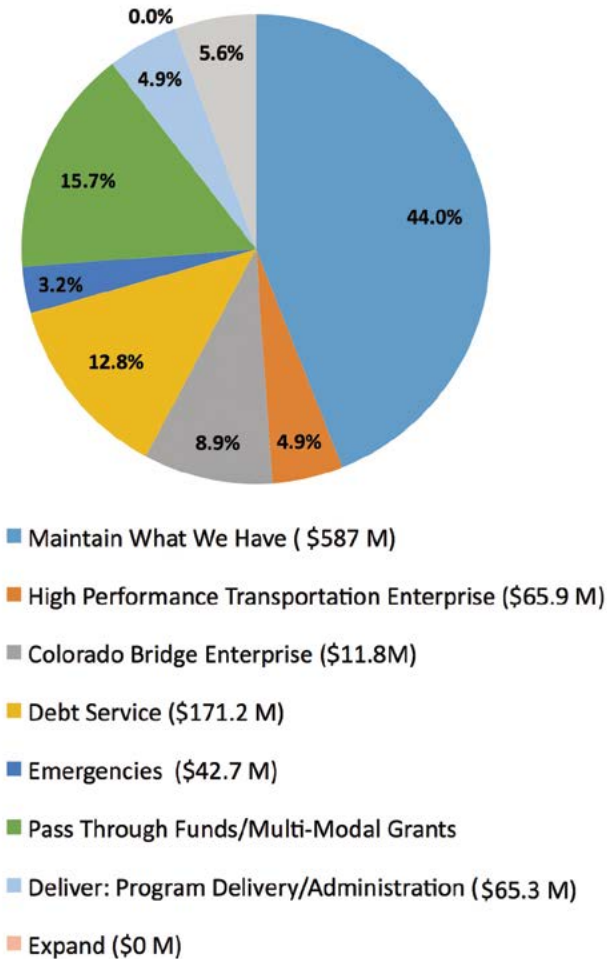


Figure 1. Example of uses of funds from Colorado DOT’s 2013 Annual report
SOURCE: COLORADO DOT

For illustrative purposes, this report will summarize the activities into the following major categories of uses. For simplicity, this report combines maintenance and preservation activities specific to bridges and pavements. Agencies can add categories and details as may be applicable to them.

1. Bridge preservation and maintenance
2. Rehabilitation and replacement of bridges
3. Pavement preservation and maintenance
4. Pavement rehabilitation and replacement
5. Safety (Traffic engineering, signs, signals, ITS)
6. Other Assets (culverts, rest areas)
7. Operations & Maintenance
(snow maintenance, ditching, pot hole patching)
8. Debt service
9. Local projects (includes pass-through to local
and other agencies)
10. Administrative and Payroll

Historical Trends for the Uses of Funds

If past expenditures were based on strategic funding decisions, then the historical performance and condition of assets, the amount of funds invested each year in relation to those assets, and the trends related to these parameters can provide valuable information that can be useful in estimating the investment needed in the future. Strategic asset management deals with addressing the life-cycle of assets through

timely maintenance and preservation. They help to cost effectively extend the useful life of assets. If past expenditures resulted in acceptable asset condition levels then they can be benchmarks for extrapolating future needs, however, care should be taken because past performance is no guarantee of future results. To the contrary, if past conditions declined, historic expenditures may not have been adequate and may need to be increased in the future. Irrespective, a review of the past conditions and performance trends for assets and the investments made to support various preservation and maintenance programs, help to provide context to the realistic state of repair of those assets. It provides important insight into future long-term treatments needed to cost effectively extend their useful life. The historic trends also shed light on trade-offs that can be made to maximize the use of limited resources. Such information will be very helpful in developing the related long term treatments and the financial plan that details the amount of funds that will be needed to support the long-term asset management plan.

Historical information can be critical for three reasons. First, it can illustrate whether past expenditures were adequate, and if not they need to be increased. Second, state agencies operate under scrutiny of state budgeters, who will want to know why the agency is indicating it needs to substantially change asset expenditures, and not rely on more traditional incremental growth in those budget categories. Third, the more historic trend line information an agency has regarding past investments and the asset conditions achieved, the more confidence it will have on forecasting future investment needs and the resulting asset conditions.

Many state agencies track the expenditure and performance of their assets by category. State agencies vary in how they categorize their roadway network and other assets. For example, Utah DOT categorizes the pavements as being on the National Highway System (NHS), or as Level 1 or Level 2,

based on the number of vehicles or trucks that travel on the system each day. Colorado DOT categorizes the system when discussing investments as Interstate, NHS, On-State System-Non-NHS, and On-state highway system^[1]. The performance goals that states establish for such categories can vary, with higher performance and condition goals for the NHS and for more used parts of the network. States also may combine treatments related to pavements differently.

Most states track at least their high value assets and the performance achieved by the investments made into those assets. Typically, state agencies track the investments made, and the performance and condition improvements achieved in the following categories:

- Pavements
- Bridges
- Other Assets
- Maintenance
- Safety

Historical information is integral to making future projections and such information on the asset conditions, performance and related investments for these categories along with other information can be used as valuable input in estimating:

- a. The condition targets pursuant to the TAMP,
- b. The needed investments to meet those condition targets, and
- c. The implications on performance if those investments are not made at the desired levels.

Table 1 summarizes the performance in 2013 of various categories in the Colorado DOT's state system and shows how it tracks the condition and performance of its assets.

| Asset | Inventory Unit | 2013 Inventory | Performance Measure | 2013 Performance |
|---------------|--------------------|----------------|---|------------------|
| Pavement | Lane-miles | 23,024 | Percent with high or moderate drivability life | 82% |
| Bridge | Number of bridges | 3,438 | Percent deck area on bridges classified as structurally deficient | 6.3% |
| Maintenance | N/A | N/A | Level of service | B- |
| Fleet | Number of vehicles | 3,299 | Percent of useful life | 96% |
| ITS Equipment | Number of devices | 2,024 | Percent of useful life | 143% |
| Buildings | Building | 1,174 | Letter grade | C or Better |
| Tunnels | Length in miles | 6.9 | Condition of manned tunnels | Good |
| Culverts | Number of culverts | 6,668 | Percent critical | 4.4% |
| Rockfall | Sites/Corridors | 760/38 | Percent risk reduction of occurrence | TBD |

Table 1. CDOT Inventory and Asset Conditions on State System

SOURCE: COLORADO DOT, DECEMBER, 2013 TAMP

In addition, states will also track expenses incurred on new construction, administrative categories and debt service payments such as bond payments.

The asset conditions, treatments and the related investments of the past can provide insight into the amount of funds that will need to be expended by the agency in future years. The information can thus be used as input to estimate the investment needs to meet desired targets for future years.

States differ in the amount of funds that have historically been expended on asset management activities. Most states have not been able to invest the funds that they deemed

necessary to meet desired system conditions in the past several years. This typically results in a downward revision of the performance targets that they try to achieve. With aging infrastructure and limitations in funding, agencies have typically had to prioritize and make decisions on where to invest the limited funds available and how much to expend by category. States differ in the size and inventory of various assets and programs and the priority given to various assets. Some states have more aging bridges and pavements than others. For some states, floods are a priority, whereas for others tunnels, slips and slides and rock-falls may be a priority. The programs, the budgets and the historic budget trends will reflect these differences amongst states. Appropriate utilization of the historical data about asset expenditures and the resulting conditions in projecting for the future can thus help set expectations for the performance and conditions that can be achieved in future years. Based on the historical data and forecasted asset condition, long-term preservation techniques and appropriate levels of and maintenance can be programmed to maximize the performance of priority assets.

Table 2 (see page 16) summarizes the various historical uses of funds for a sample state DOT for the 2010-2014 period as an illustrative example. The budget established by that state for 2015 is also shown. It is to be noted that the specific amounts and trends shown in this table do not bear resemblance to any state DOT and are shown purely for illustrative purposes. To help provide context and to facilitate comparative analysis involving the preparation of a financial plan, illustrative data for this sample DOT is presented through other sections of this report.

The expenditures in Table 2 are broken down by some of the major asset and expense categories common to most DOTs. These categories will of course vary across states. The categories in Table 2 for the sample State DOT include:

1. Pavement program
2. Bridge Program
3. Maintenance
4. ITS
5. Safety
6. Other assets
7. New Construction
8. Local Projects
9. Debt Servicing
10. Programming/Project Delivery
11. Administrative Expenses.

The example shows that the total uses of funds for 2010 through 2014 averaged \$626 million each year and totaled approximately \$3.13 billion for the five year period. By contrast, the total funds allocated for 2015 is \$620 million.

The presentation of the historic expenditures in a summary table as used in Table 2 can be valuable to decision makers. Pavements and bridges are typically the highest valued assets for transportation agencies. Maintaining and preserving these assets take a significant portion of agency funds and are therefore the highest priority. Agencies will focus their analysis on the performance, condition and age of these high-value assets and devise plans for replacing, preserving and maintaining them. In view of the importance of these two categories, they have been specifically highlighted in

Table 2 which provides an at-a-glance financial view of the historic uses of funds and the overall performance that was achieved for the two major asset categories. Table 2 also shows the Dollar amounts that were used to fund maintenance activities, new construction, local programs, administrative and other obligations that were accrued by the agency to meet its needs.

As can be observed from Table 2, the sample state DOT spent an average of \$54 million annually for the rehabilitation and replacement of pavements and an average of \$58 million on preservation and maintenance activities between 2010 and 2014. For 2015, the DOT allocated \$60 million and \$45 million respectively for these two categories. It shows that the overall (system-wide) percentage of pavements in “good” condition achieved during that period varied between 78 and 74 percent. It also shows that for 2015, the sample DOT expects to improve its overall pavement condition rating to 78 percent with the allocated budget of \$105 million.

Table 2 shows the amounts expended for rehabilitation and replacement of bridges and for their maintenance during the 2010-2014 period. It also shows the percent of structural deficiency of bridges that the agency was able to achieve as a result of the investments made. Showing the condition and performance information alongside the investments provides a quick view of the correlation between the two parameters. This also provides perspective and sets expectation on future investment needs and related achievable asset performance. The impact of inflation is not displayed as a separate line item in the example. However, the performance achieved for pavements and bridges inherently reflects the declining purchasing power of the dollar as a result of inflation.

The third major category depicted in Table 2 is Maintenance, which is further broken down into traffic, drainage, and winter related maintenance separately. The remaining

| Uses of Funds | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total | Average (2010-2014) |
|---|------------|------------|------------|------------|------------|------------|--------------|------------------------|
| Overall (NHS + Non-NHS) Pavement Condition Rating (%) | 78% | 76% | 77% | 76% | 74% | 78% | N/A | N/A |
| Pavement Rehab & Replace | 60 | 51 | 55 | 53 | 51 | 60 | 330 | 54 |
| Pavement Preservation | 27 | 39 | 36 | 37 | 35 | 27 | 201 | 35 |
| Pavement Maintenance | 18 | 26 | 24 | 25 | 23 | 18 | 134 | 23 |
| Subtotal Pavement Program | 105 | 116 | 115 | 115 | 109 | 105 | 665 | 112 |
| Bridge Structural Deficiency—NHS and Non-NHS (%) | 20% | 17% | 19% | 17% | 16% | 20% | N/A | N/A |
| Bridge Rehab & Replace | 60 | 70 | 78 | 72 | 75 | 60 | 415 | 71 |
| Bridge Maintenance | 45 | 45 | 49 | 48 | 43 | 45 | 275 | 46 |
| Subtotal Bridge Program | 105 | 115 | 127 | 120 | 118 | 105 | 690 | 117 |
| Traffic Maintenance | 10 | 15 | 12 | 11 | 9 | 10 | 67 | 11 |
| Drainage Maintenance | 5 | 5 | 8 | 7 | 5 | 5 | 35 | 6 |
| Winter Maintenance | 25 | 25 | 26 | 22 | 23 | 25 | 146 | 24 |
| Other Maintenance | 50 | 40 | 33 | 45 | 42 | 55 | 265 | 42 |
| Subtotal Maintenance | 90 | 85 | 79 | 85 | 79 | 95 | 513 | 84 |
| ITS | 5 | 5 | 5 | 5 | 5 | 5 | 30 | 5 |
| Safety | 10 | 11 | 13 | 12 | 9 | 10 | 65 | 11 |
| Other Assets | 23 | 25 | 19 | 22 | 15 | 25 | 129 | 21 |
| New Construction | 89 | 94 | 81 | 81 | 77 | 65 | 487 | 84 |
| Local Projects | 24 | 19 | 22 | 30 | 33 | 40 | 168 | 26 |
| Debt Svc. Existing obligations | 132 | 130 | 131 | 123 | 122 | 125 | 763 | 128 |
| Debt Svc. New State Bonds | – | – | – | – | – | – | – | – |
| Subtotal Debt Servicing | 132 | 130 | 131 | 123 | 122 | 125 | 763 | 128 |
| Programming/Project Delivery | 17 | 17 | 18 | 18 | 19 | 20 | 109 | 18 |
| Administrative Expenses | 20 | 21 | 22 | 24 | 24 | 25 | 136 | 22 |
| TOTAL USES | 620 | 638 | 632 | 635 | 610 | 620 | 3,755 | 627 |

**Table 2. Illustrative Example of Historical Uses of Funds for Sample State DOT
(All figures in \$ Millions)**

maintenance items combined under a line item called “other”. The specific line items under the Maintenance category will vary across states. States that do not have to address winter maintenance activities may not have a line item for it. Similarly agencies that have to address flooding, or the remediation of slips, slides and rock-falls may have specific line items in their version of the table.

Other categories include Safety, Intelligent Transportation Systems, Other Assets, New Construction and Local Programs. States have specific obligations and goals for safety and many have been addressing mobility through ITS activities. In the sample DOT the budget for all assets not specifically listed has been combined and presented as “Other Assets”. Although the state agency may have specific goals for each of these categories, for convenience, the summary view in Table 2 does not show the performance conditions achieved for them.

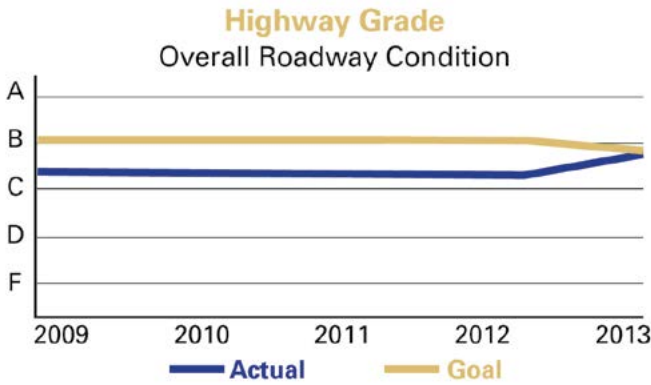
State agencies may choose to depict information in greater detail than shown in Table 2. They may have prioritized their assets based on valuation and/or on critical function. They may be tracking detailed information on performance as well as budget levels for each of these assets and may choose to show detailed information related to them. Providing the budget levels and the performance achieved highlights the importance of these assets. In the end, the analysis of the condition, the treatments and budget trends provides valuable insight into future investments needed.

Transportation Agency Examples

The following are examples of reporting by various transportation agencies of performance of specific assets versus historic budgets.

Colorado DOT

Figures 2 and 3 provide historical information from the Colorado DOT. Figure 2 shows the relationship between historical budgets and overall roadway conditions (OCR). Figure 3 similarly shows the historical budgets for bridges and the performance achieved versus the goals established for the percent of bridge deck area not structurally deficient. The agency also publishes an overall budget for asset management activities by asset class.



| YEAR | 2009 | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|-------|-------|-------|-------|-------|
| Long Range Goal | B | B | B | B | B- |
| Actual | C+ | C+ | C+ | C+ | B- |
| Budget (in Millions) | \$376 | \$335 | \$340 | \$389 | \$357 |

Note: The 2013 highway grade is not directly comparable to previous years. The grades for previous years incorporated the Remaining Service Life (RSL) metric, not the Drivability Life metric, for pavement condition.

Figure 2. Historical OCR and Pavement Budgets

SOURCE: COLORADO DOT

Colorado DOT’s Transportation Commission (TC) had established a goal to maintain 60 percent of the DOT’s 23,000 lane miles in good or fair condition due to financial constraints. The chart in Figure 4 (see page 20) from the DOT’s 2012 Transportation Deficit Report shows the

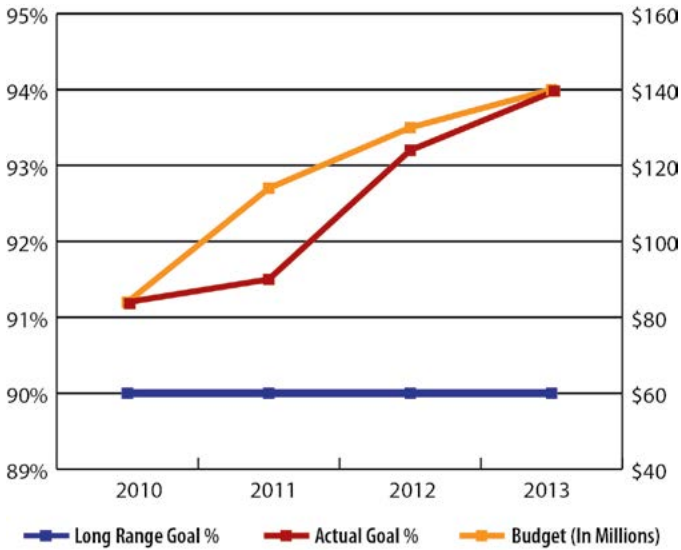


Figure 3. Historical Bridge Budgets and Performance

SOURCE: COLORADO DOT

pavement conditions in 2011 finishing with 48 percent in Good/Fair condition. The report states that system condition declined from a high in 2005 due to the decline in program budget and rising resurfacing cost resulting in system-wide deterioration. The report notes that a budget of \$159.7 million was allocated in FY 2013 to the Surface Treatment Program. The DOT’s 2013 Transportation Deficit Report shows the network pavement condition dropping further to 47 percent in 2012 stating that the downward slide in pavement condition “portends a costly backlog of repair”. It also states that to make a measurable long-term difference in the pavement surface-treatment quality, additional significant and consistent funding is required over many years. The report also provides projections of future system conditions based on projected funding and justifies the case for increased funding. Such information is very useful in establishing realistic future targets and budgets that would be important for financial planning purposes.

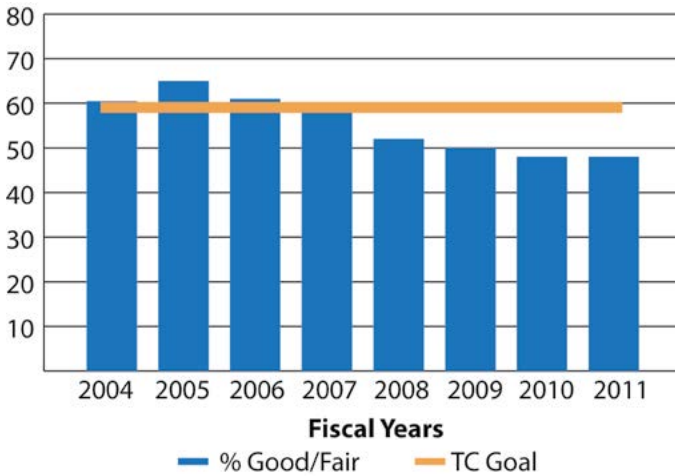


Figure 4. Historical Pavement Conditions in Colorado

Utah DOT

Utah has effectively used its historic budget information and related it to their system conditions. Providing trend lines of past investments and showing the link to the performance and conditions of assets enables decision-makers to better appreciate the need for investments in strategically managing their assets. Doing so also provides an agency the opportunity to explain the projected future conditions and the funding needs to meet various long term goals. Figure 5 from Utah DOT shows the history of pavement rehabilitation and maintenance costs incurred between 2004 and 2010 along with the trend of the Overall Condition Index (OCI). Figure 6 provides further detail of the number of lane miles in good, fair and poor condition and the variation of the average pavement OCI during the period.

Several similar examples can be found for other state DOTs. Typically, states have detailed budgets for rehabilitation and replacement, and preservation and maintenance of their high value assets. Some agencies track the age along with the performance and condition of such assets. The amount of

preservation and maintenance, versus rehabilitation and replacement needed, will also depend on where the asset is in its life-cycle. Depending on revenue constraints, agencies may not be able to allocate the required amount of funds to achieve targeted conditions for each asset. However, based on the historical data, they may be able to compute the amount needed for optimal treatment. For example, assets

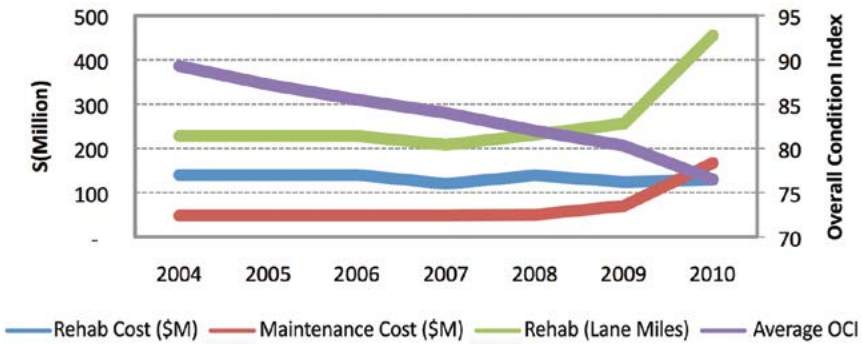


Figure 5. Historical Pavement Conditions and Costs incurred in Utah
SOURCE: UTAH DOT

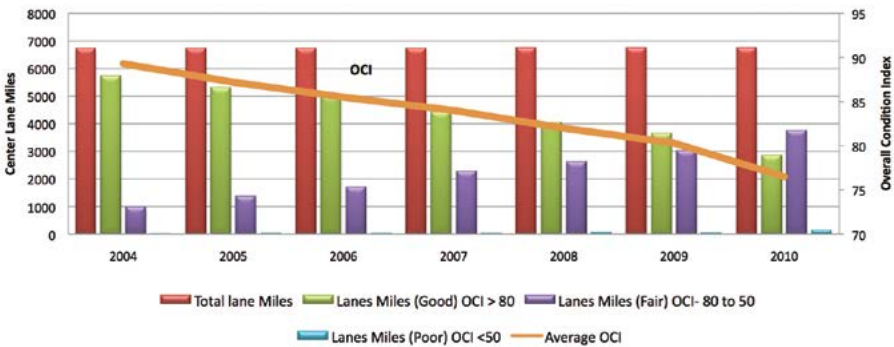


Figure 6. Overall Historical OCI and Breakdown of Pavement Conditions
SOURCE UTAH DOT

in “good” to “fair” condition would normally benefit from proactive maintenance and preservation strategies. Such strategies of long-term maintenance and preservation can result in substantial savings for the DOT. In the end, decisions will almost always have to be made on how best to allocate limited resources available to the agency.

Projected Uses for the Financial Plan Period

As can be seen from the discussion above, historical trends provide valuable information and context on the state of the system and the changes to the system conditions that result from the levels of investment made, be they for preservation and maintenance, or rehabilitation and replacement. In combination with needs/gap analysis, assets whole life analysis, risk management analysis, financial obligations, and system condition targets, historical information can be effectively utilized when projecting the investment needs for the future.

The needs of the users serviced by a DOT dictates the capacity, levels of service, and state of the transportation system that the agency must strive to provide. As seen from the agency examples shown above, state DOTs track performance measures and establish targets relating to those measures that they aim to achieve. Targeted capacity and performance can be further influenced by many other factors, including economic changes, population changes, changes in forecasted freight shippers using the system, environmental factors, political considerations, etc. These parameters are typically dealt with in considerable detail during the asset management planning effort and each transportation agency will have detailed information relative to the level of effort needed and the resultant costs to achieve such targets. In addition to the basic costs of achieving capacity and condition targets, each agency may want to consider the impact to those costs from various types of

risks and uncertainties that might exist. Agencies may also consider that unknown factors such as extreme weather (floods, excessive snowfall, hurricanes, tornadoes, earthquakes, etc.) can also have an impact on the funds needed to meet and maintain the system within targeted conditions. Inclusion of an extreme weather cost category could have a significant impact on a financial plan as it may result in adjusting targets for other categories included in the plan. Many agencies will also incur financing costs, such as debt service payments on bonds, which must be included in estimating the projected needs.

Management systems can provide valuable information about assets. They typically have information about asset age, historic investments and treatments, and about performance and condition achieved. They also provide information about asset deterioration, and performance and condition trend-lines. These are important inputs for forecasting condition and performance achievable with different levels of investments each year and over the useful life of the asset. The information provided by management systems can help an agency project the appropriate level of investment needed for timely treatments to cost effectively extend the useful life of assets.

Inflation can have a significant impact on the ability of an agency to deliver the program of projects it plans to implement in future years. The long-range plan and the TAMP set the expectation of the program that an agency will deliver. The TAMP also sets expectations on the asset condition that the legislators, public and other stakeholders expect from the agency. Over time, unless accounted for, inflation can significantly diminish the value of the funds available to the agency. Alternatively, inflation can be viewed as an increase in the cost of labor, materials and construction. A financial plan that shows increasing amounts but has not taken into consideration such risks will not reasonably reflect the

amount of work that can be completed with the funds indicated. Without showing the impact of inflation it may appear that an agency is not achieving the targeted goals even with increase in funds.

The Minnesota Department of Transportation (MnDOT) articulates inflation trends in its 20 Year Investment Plan (2009-2028). These are illustrated in Figures 7 and 8 and provide valuable insight on the purchasing power of the funds available to the state.

The impact of inflation is also illustrated in the projections for costs of implementing the pavement program for the sample DOT as shown in Figure 9. This figure shows that at an assumed annual inflation rate of 3%, the effective costs of implementing its pavement program go up.

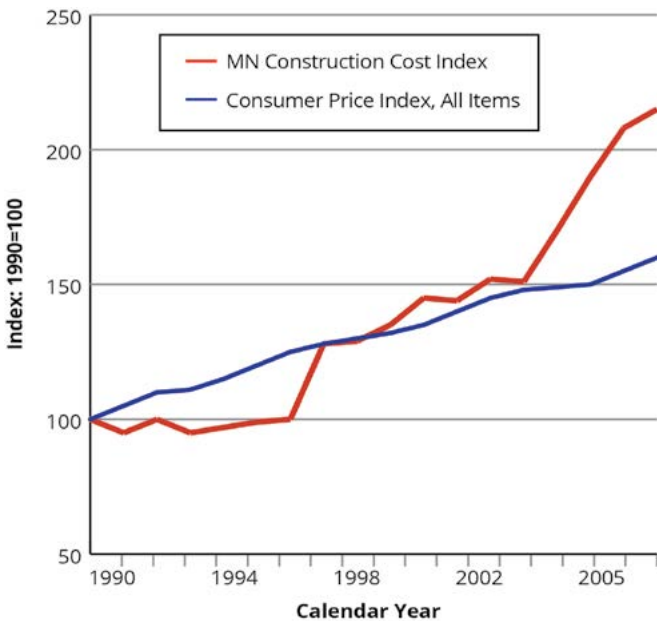


Figure 7. MN Construction Cost Index vs Consumer Price Index (All Items)
SOURCE: MNDOT

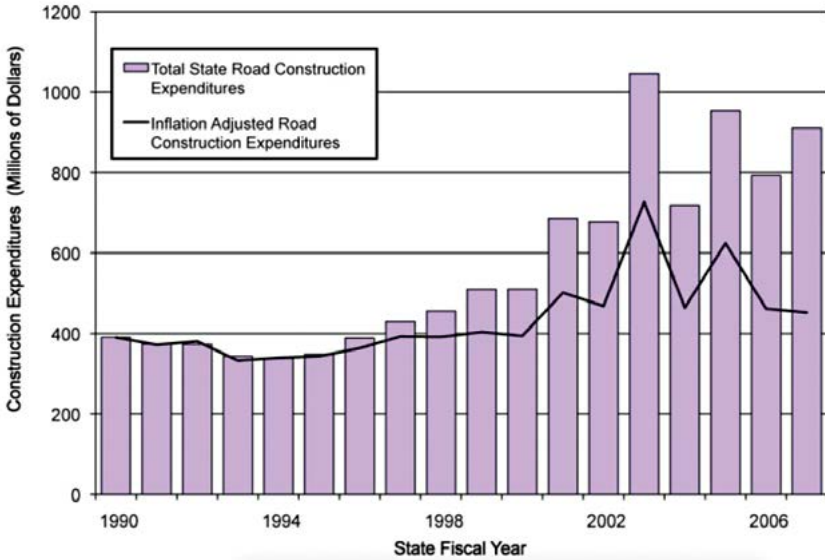


Figure 8. Minnesota Historical Road Construction Expenditures with and without Inflation
SOURCE MINNESOTA DOT

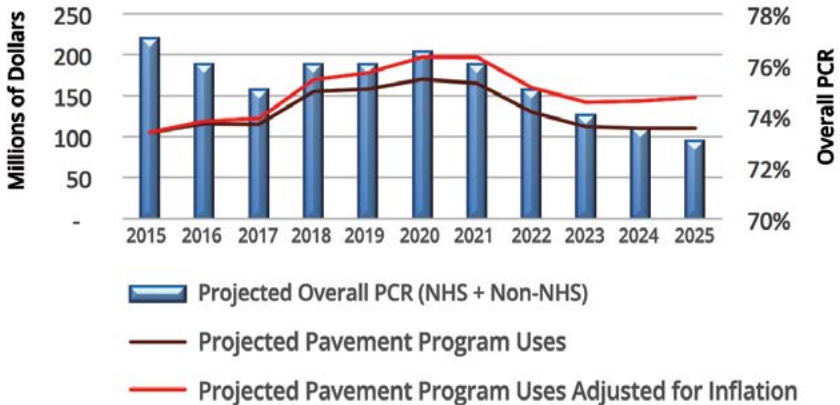


Figure 9. The Estimated Impact of Inflation on Projected Pavement Program Costs and PCR for a Sample DOT

Conversely, if such increased costs were not invested, it would result in a commensurate reduction in the achievable Pavement Condition Rating (PCR).

The TAMP prepared by an agency will articulate its asset goals for future years. The budget needs for the state agency will depend on the projected goals reflected in the TAMP. Projections of such needs for the next 10 or more years will provide perspective and help decision makers plan investments for the long-term condition and performance of assets. Agencies can analyze what the long-term condition and performance targets should be based on good asset management practices and life cycle analysis that focuses on whole life of assets and their needs at various stages of the assets' life. Based on these analyses and targets, agencies can compute the annual investment required over the long-term. Long-term financial plans that are linked to strategic performance and condition of assets are valuable in planning long-term investments. They are also extremely useful in communicating the long-term investment needs for asset management activities with legislators and other stakeholders. They can serve as tools to also convey the seriousness of the needs and set expectations on the conditions and performance the traveling public should expect if the needs are not met or the appropriate investments are not made.

As an initial step in the interactive process of financial planning, the agency can estimate its needs to meet all of its future targets. Such an estimate will be based on the various factors detailed above and the related assumptions used by the agency, and will represent the "future needs" of the agency for the plan period. Table 3 summarizes the future needs for the 2015-2025 period for the sample state DOT.

The funding needs summary in Table 3 shows the investment needed in rehabilitation and replacement and in

| Funding Needs | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|---|------|------|------|------|------|------|------|------|------|------|------|-------|
| Overall (NHS + Non-NHS) Pavement Condition Rating (%) | 77% | 80% | 82% | 84% | 86% | 87% | 87% | 87% | 88% | 88% | 88% | N/A |
| Pavement Rehab & Replace | 60 | 85 | 90 | 95 | 95 | 95 | 95 | 95 | 85 | 85 | 90 | 970 |
| Pavement Preservation | 36 | 44 | 48 | 56 | 64 | 68 | 72 | 72 | 60 | 60 | 64 | 644 |
| Pavement Maintenance | 9 | 11 | 12 | 14 | 16 | 17 | 18 | 18 | 15 | 15 | 16 | 161 |
| Subtotal Pavement Program | 105 | 140 | 150 | 165 | 175 | 180 | 185 | 185 | 160 | 160 | 170 | 1,775 |
| Bridge Structural Deficiency—NHS and Non-NHS (%) | 18% | 18% | 16% | 14% | 13% | 12% | 12% | 12% | 12% | 12% | 12% | N/A |
| Bridge Rehab & Replace | 60 | 110 | 125 | 150 | 150 | 170 | 160 | 120 | 100 | 95 | 90 | 1,330 |
| Bridge Maintenance | 45 | 75 | 90 | 95 | 100 | 110 | 105 | 90 | 75 | 75 | 80 | 940 |
| Subtotal Bridge Program | 105 | 185 | 215 | 245 | 250 | 280 | 265 | 210 | 175 | 170 | 170 | 2,270 |
| Traffic Maintenance | 10 | 15 | 15 | 15 | 15 | 20 | 20 | 20 | 20 | 20 | 20 | 190 |
| Drainage Maintenance | 5 | 5 | 10 | 10 | 10 | 12 | 12 | 15 | 15 | 20 | 20 | 134 |
| Winter Maintenance | 25 | 25 | 30 | 30 | 35 | 35 | 35 | 35 | 35 | 40 | 40 | 365 |
| Other Maintenance | 55 | 45 | 45 | 50 | 50 | 55 | 55 | 55 | 60 | 60 | 65 | 595 |
| Subtotal Maintenance | 95 | 90 | 100 | 105 | 110 | 122 | 122 | 125 | 130 | 140 | 145 | 1,284 |
| ITS | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Safety | 10 | 35 | 30 | 25 | 25 | 25 | 25 | 25 | 30 | 30 | 30 | 290 |
| Other Assets | 25 | 25 | 20 | 20 | 15 | 20 | 20 | 20 | 25 | 25 | 25 | 240 |
| New Construction | 65 | 80 | 80 | 95 | 100 | 120 | 135 | 120 | 110 | 105 | 105 | 1,115 |
| Local Projects | 40 | 40 | 45 | 55 | 50 | 50 | 45 | 50 | 50 | 50 | 50 | 525 |
| Debt Svc. Existing obligations | 125 | 85 | 85 | 80 | 30 | — | — | — | — | — | — | 405 |
| Debt Svc. New State Bonds | — | — | — | 24 | 50 | 84 | 122 | 141 | 139 | 133 | 127 | 819 |
| Subtotal Debt Servicing | 125 | 85 | 85 | 104 | 80 | 84 | 122 | 141 | 139 | 133 | 127 | 1,224 |
| Programming/Project Delivery | 20 | 20 | 20 | 20 | 20 | 20 | 25 | 25 | 25 | 25 | 25 | 245 |
| Administrative Expenses | 25 | 28 | 28 | 30 | 30 | 32 | 32 | 35 | 35 | 35 | 35 | 345 |
| TOTAL USES | 620 | 733 | 778 | 869 | 860 | 938 | 981 | 941 | 884 | 878 | 887 | 9,368 |

Table 3. Illustrative Example of Projected Uses of Funds for Sample State DOT to meet “Aspirational” Targets (All figures in \$ Millions)

preservation and maintenance for pavements and bridges. The improvement in pavement goals illustrated in the table are based on an assumption of strategically replacing and rehabilitating pavements in “poor” condition while maintaining the pavements in “good” condition. The assumption is also that of improving pavements in “fair” condition where possible and bringing them up to “good” condition while trying to avoid those in “fair” dropping to “poor” condition. This example does not show separate line items for Interstate, NHS (non-interstate), and other systems. Similarly the targets for bridges assume that systematically the bridge deficiencies on all the bridges are reduced. As before, this example is shown purely for illustrative purposes and does not bear any resemblance to actual needs of any particular state agency. States can break the information down to sub-systems to illustrate the funding needed to meet targets set for each of those sub-systems. Presenting the financial needs for the ten year period alongside the forecasted system condition targets provides perspective and valuable information to decision makers.

The projections of funding needed to meet aspirational goals as computed above represents an important step in the financial planning effort. However, the plan cannot be sustainable and implementable if funds are not available to meet these investment needs. A similar process of evaluating the historical sources, trends and related projections will help determine if sufficient revenues will be available to meet these needs or if adjustments will be necessary to the projected uses of funds in order to establish a sustainable financial plan. These aspects are detailed in subsequent sections below. At the time of writing of this report, few U.S. examples of financial plans for TAMP exist. Two examples^[2] that exist are from the Colorado and Minnesota DOTs, and are discussed in the following section of this report.

Examples from Minnesota and Colorado DOT TAMPs

The 2014 Minnesota DOT (MnDOT) Draft TAMP illustrates various aspects of the financial planning effort described above. It clearly articulates the investment priorities for the agency with an emphasis on preservation in all asset management categories (Pavement Condition, Bridge Condition and Roadside Infrastructure Condition) for the next 10 years. It further emphasizes that the investment direction taken by the agency is to address high-priority improvements in all investment categories. MnDOT’s asset investment strategies are developed on the basis of these priorities and direction.

In the case of pavements, MnDOT assumes a conceptual model of pavement deterioration illustrated in Figure 10.

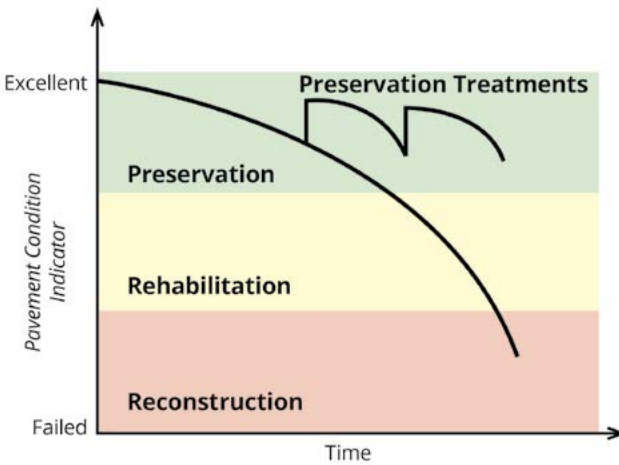


Figure 10. Conceptual Model of Pavement Deterioration
SOURCE: MINNESOTA DOT

It further accounts for various trade-offs to be considered while developing a “balanced investment plan”:

- Constrained Budget,
- Pavement Age and Condition,
- Length of Pavement Segment,
- Performance Targets, and
- Pavement Preventive Maintenance

MnDOT’s strategies to ensure that its bridges are structurally sound and safe include:

- Conduct frequent and regular inspections,
- Invest in preventive maintenance,
- Invest in rehabilitation at appropriate times in a bridge’s life-cycle,
- Refine its Bridge Replacement and Improvement management System (BRIM) to help identify improvements that minimize life-cycle costs, meet performance targets, and address the highest-risk bridges, and
- Defer some long-term fixes and impose occasional weight restrictions to avoid hazardous conditions, as needed.

Similarly, strategies are also described for MnDOT’s Roadside Infrastructure assets.

The financial plan contained in the Draft TAMP also provides a summary of MnDOT’s asset management targets and the estimated investment needed to achieve those targets during the plan period (See Table 4).

| Asset | Current Condition | Target Recommendation | Investment* |
|--|-------------------------|---------------------------|---|
| Pavement: Interstate | 2.45% Poor | ≤ 2% Poor | \$392 million |
| Pavement: Non-Interstate NHS | 4.3% Poor | ≤ 4% Poor | \$1.13 million |
| Pavement: Non-NHS | 7.5% Poor | ≤ 10% Poor | \$1.38 billion |
| Pavement: Total | N/A | N/A | \$2.9 billion |
| Bridge: NHS | 4.7% Poor | ≤ 2% Poor | \$1.10 million |
| Bridge: Non-NHS | 2.1% Poor | ≤ 8% Poor | \$430 million |
| Bridge: Total | N/A | N/A | \$1.53 billion |
| Hydraulic Infrastructure: Highway Culverts | 10% Poor, 6% Very Poor | ≤ 8% Poor, ≤ 3% Very Poor | \$400 million |
| Hydraulic Infrastructure: Deep Storm Water Tunnels | 39% Poor, 14% Very Poor | ≤ 8% Poor, ≤ 3% Very Poor | \$35 million (condition) + \$1.6 million (inspection) |
| Other Traffic Structures: Overhead Sign Structures | 6% Poor, 8% Very Poor | ≤ 4% Poor, ≤ 2% Very Poor | \$8 million |
| Other Traffic Structures: High Mast Tower Structures | 6% Poor, 15% Very Poor | TBD | TBD |

Table 4. MnDOT Asset Management Targets and Related Investment Needs

*Pavement and bridge figures represent 10 year planned investment to meet targets, hydraulic infrastructure and other traffic structures figures represent 10 year needed investment to meet targets.

SOURCE: MNDOT

Similar to Minnesota, the ten year (2015-2024) funding and asset management spending projections by the Colorado DOT as detailed in its TAMP, are shown in Table 5 (see page 32).

Sources of Revenue

This section discusses the next major component of a financial plan—the sources of revenue. Transportation agencies have several sources of funds. While developing their financial plans, agencies will have to articulate the revenue trends of the past and depending on the developments taking place in their states, the forecasted revenue sources that are

| 10 Year Estimate (Millions) | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|-------------------------------------|------------------|------------------|------------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Total CDOT Estimated Revenue | \$1,104.8 | \$1,110.8 | \$1,132.7 | \$1,099.2 | \$975.9 | \$981.4 | \$986.8 | \$974.6 | \$977.3 | \$978.9 |
| MLOS | \$251.3 | \$254.4 | \$262.0 | \$269.9 | \$277.9 | \$286.3 | \$294.9 | \$303.8 | \$312.9 | \$322.3 |
| Surface Treatment | \$235.2 | \$235.9 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 |
| Bridge | \$53.3 | \$49.1 | \$55.3 | \$41.5 | \$41.5 | \$41.5 | \$41.5 | \$41.5 | \$41.5 | \$41.5 |
| Culverts | \$9.6 | \$8.2 | \$9.5 | \$7.1 | \$7.1 | \$7.1 | \$7.1 | \$7.1 | \$7.1 | \$7.1 |
| Tunnels | \$12.4 | \$5.2 | \$12.2 | \$9.1 | \$9.1 | \$9.1 | \$9.1 | \$9.1 | \$9.1 | \$9.1 |
| Walls | — | \$2.4 | \$3.0 | \$2.3 | \$2.3 | \$2.3 | \$2.3 | \$2.3 | \$2.3 | \$2.3 |
| Bridge Enterprise | \$114.9 | \$115.0 | \$132.3 | \$134.6 | \$136.9 | \$139.3 | \$141.8 | \$144.5 | \$147.2 | \$149.9 |
| Rockfall Mitigation | \$9.1 | \$9.2 | \$9.0 | \$5.1 | \$5.1 | \$5.1 | \$5.1 | \$5.1 | \$5.1 | \$5.1 |
| Fleet (Road Equipment) | \$20.9 | \$18.4 | \$18.7 | \$14.0 | \$14.0 | \$14.0 | \$14.0 | \$14.0 | \$14.0 | \$14.0 |
| Buildings (Property) | \$20.8 | \$12.9 | \$15.5 | \$7.2 | \$7.2 | \$7.2 | \$7.2 | \$7.2 | \$7.2 | \$7.2 |
| ITS Maintenance | \$27.6 | \$21.4 | \$27.3 | \$14.8 | \$14.8 | \$14.8 | \$14.8 | \$14.8 | \$14.8 | \$14.8 |
| Asset Management Total | \$755.1 | \$732.1 | \$784.8 | \$745.6 | \$755.9 | \$766.7 | \$777.8 | \$789.4 | \$801.2 | \$813.3 |

Table 5. Colorado DOT Projected 10 Year Asset Management Investments and Estimated Revenues

SOURCE: COLORADO DOT

expected to support their transportation needs. Some of the common sources of funds for state transportation agencies include the following:

- State fuel taxes
- Federal funding
- Other state revenues (Sales taxes, tolls, permits)
- Grants
- Bonds

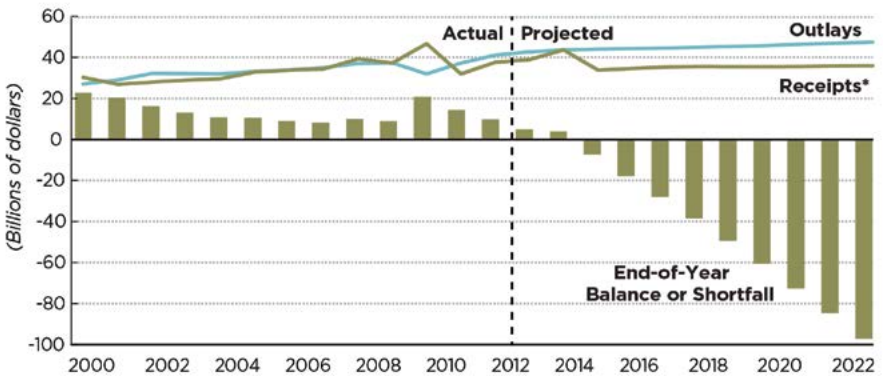
It may be noted that for most states, state fuel tax revenues which continued to increase up to about 2008, have declined since then till 2014. A weakened global economy, increasing fuel economy standards, and increasing use of transit or personal transportation have been identified as the primary causes for this decline. Other state revenue sources, which include state vehicle registration, trucking permit fees and toll revenues, have also not been immune to such decline.

On Federal funding sources, besides Federal-aid, there also have been some short-term revenues from the American Recovery and Reinvestment Act (ARRA) in the recent past. This influx of funds has significantly helped some states address their transportation needs. Past revenue trends from Federal sources will show these funds as a temporary influx. Federal revenue also includes any amounts received from the annual Federal redistribution of funds that states receive.

Revenue from the Federal Highway Trust Fund is a big component of the sources of funds for state transportation agencies. Reduction and increase in this source of revenue has a significant effect on some states where the percentage of their transportation revenue is more tilted towards Federal funds. Examples include the state of Rhode Island and the territory of Puerto Rico. Historic trends and projections as

detailed in Figure 11 indicate that unless additional revenues are provided to the Trust Fund, or appropriations from the fund are curtailed, it would face inevitable deficits that are unsustainable. This uncertainty may lead to states emphasizing the risks inherent in their financial forecasts. Historical sources such as the Federal Highway Trust fund may not be as reliable or consistent as in the past. This uncertainty further emphasizes the need to take a risk-based approach to forecasting revenue and in the management of assets.

Each state will have many common sources of funds as highlighted above and some that are unique to their state. The main revenue sources for MnDOT as articulated in its 2014 Draft TAMP include Federal-aid (gas tax and General Funds), State gas tax (motor fuel excise tax), state tab fees (motor vehicle registration tax) and state motor vehicle sales tax. The financial plan will need to reflect all sources of revenue. Because the permanency or temporary nature of



NOTE: Estimates are based on CBO's May 2013 baseline projections.

*The receipts line includes revenues credited to the highway account of the Highway Trust Fund and intragovernmental transfers to the account. Those transfers have totaled about \$36 billion since 2008. Under a provision of the Moving Ahead for Progress in the 21st Century Act, a transfer of \$10.4 billion from the general fund of the Treasury is scheduled for 2014.

Figure 11. Highway Trust Fund Balances and Projected Shortfalls

SOURCE: CONGRESSIONAL BUDGET OFFICE

funds has an impact on how and when transportation needs can be met, the plan should reflect the permanency or temporary nature of these revenues.

Table 6 shows the historic funding sources for the period from 2010 to 2014 and the funds allocated for the current year (2015) for the sample State DOT discussed earlier in the report.

| Sources of Funds | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total | Average (2010-2014) |
|-------------------------------------|------------|------------|------------|------------|------------|------------|--------------|---------------------|
| State Fuel Tax | 134 | 134 | 135 | 132 | 119 | 120 | 775 | 129 |
| State Sales Tax | 8 | 34 | 51 | 51 | 51 | 60 | 255 | 43 |
| State License and Registration Fees | 55 | 55 | 55 | 55 | 55 | 55 | 330 | 55 |
| State Toll Revenues | 30 | 30 | 30 | 30 | 30 | 30 | 180 | 30 |
| State General Funds | 60 | 60 | 60 | 60 | 60 | 60 | 360 | 60 |
| State Bonds | – | – | – | – | – | – | – | – |
| Subtotal State Funds | 287 | 313 | 331 | 328 | 315 | 325 | 1,900 | 317 |
| Federal Programs | 268 | 300 | 291 | 297 | 285 | 285 | 1,726 | 288 |
| Other Federal Programs (ARRA) | 55 | 15 | – | – | – | – | 70 | 35 |
| Federal Bonds | – | – | – | – | – | – | – | – |
| Subtotal Federal Funds | 323 | 315 | 291 | 297 | 285 | 285 | 1,796 | 299 |
| Local Match | 10 | 10 | 10 | 10 | 10 | 10 | 60 | 10 |
| Subtotal Local Funds | 10 | 10 | 10 | 10 | 10 | 10 | 60 | 10 |
| Total | 620 | 638 | 632 | 635 | 610 | 620 | 3,756 | 626 |

Table 6. Historic Sources of Funds for Sample State DOT
(All figures in \$ Millions)

The sources in Table 6 are categorized as state, Federal and local funds. The state sources for the period for the sample DOT shown are state fuel tax, state sales tax, license and registration fees, toll revenues, general fund and bonds. In the period shown, there were no revenues from state bonds. The table illustrates that the funding levels available to the DOT in 2015 were more or less similar in the aggregate to those in the previous five years.

An evaluation of the historic funding trends can provide an insight on what state agencies may expect in the future, albeit they may be affected by the current fiscal environment in the state.

Future Projections for Revenues

The ability of a transportation agency to meet its future performance and condition goals are closely tied to availability of future funds. The number of such sources and amounts available from them will vary from state to state. During the writing of this report, some states have either passed or are in the process of approving legislation to increase taxes to fund their transportation needs. These include, Utah, which has approved \$0.05/gallon gas tax increase with effect from January 1, 2016 and allowed local governments to go to voters for a \$0.25 sales tax increase to fund transportation projects; Idaho, where a \$0.07 per gallon increase in gas taxes and increases in vehicle registration fees will fund approximately \$94 million of roadway and bridge maintenance needs (out of a projected need of approximately \$262 million); and Mississippi, which authorized \$200 million in bonds for bridges and roadway infrastructure. Yet others are in the process of trying to find additional sources of revenue to address their transportation needs. The future projections of sources and amounts of revenue estimated to be available from them will determine an agency's financial ability to meet the future asset performance and condition

goals detailed in its TAMP. Inability to do timely treatment will have an impact on the deterioration of assets and the amount of resources required to bring assets that may have deteriorated beyond a certain condition back to an acceptable operational level.

Risks and Assumptions

While historical trends might shed light on the levels of funding to expect in the future from known and available funding sources, specific factors surrounding each of those sources may have a major impact on whether similar funding levels can be expected in the future and should be appropriately considered.

As noted in Figure 11 and the factors surrounding the Highway Trust Fund, the availability of Federal funding at historical levels in the future may be prone to significant risk owing to the declining balances in the Trust Fund. Similarly, ARRA funds were temporary and these are no longer a source of future funds for states.

States vary in their ability to raise monies through bonds. Depending on its current financial exposure, a state DOT may or may not have the authority and ability to raise funds through issuance of new bonds for a period of time.

The demographics and age of the population and the increases in other transit options may pose risks to the extent of funds that were historically available through licensing and vehicle registration for some states. Similarly, as observed in many states, increasing fuel economy standards of vehicles have resulted in lower fuel tax revenues and the historical trends may not be sustainable.

It would be informative for transportation agencies to list all risks associated with future revenue sources. They could also

present their assumptions about future sources and the amounts they are projecting will be available. It would be informative for states to show all such potential increases and decreases in the plan and explain any related assumptions. Any impact of other national or international factors that may have an influence on future revenue also could be presented.

Based on the assumptions and risk analysis, reasonable projections of future revenues for the plan period can be estimated for use in the financial plan.

Estimates of Projected Funding for Plan Period

Based on the information available, including the assumptions and analysis of various funding risks, state agencies can estimate the level of funding that they can reasonably expect to receive from various sources for each year of the plan period. Depending on the risks, agencies may be considering alternative strategies to mitigate the impact of those funding risks. Various funding scenarios, and their impacts on investments towards maintaining system conditions to the established targets for each of those scenarios, can be separately considered and incorporated into the plan before its final adoption.

Table 7 illustrates the projected funding for the 10 year period from 2016 through 2025 along with the funds allocated for the current year (2015) for the sample State DOT. The table shows an anticipated increase (20%) in the State Fuel Tax with effect from 2016. Similarly, State Sales Taxes, License and Registration Fees, and Toll Revenues are also shown to increase by 10% in 2016. Assuming a repayment of existing liabilities to a level when the state will be in a position to issue new bonds, the sample projections show an aggregate of \$1 billion coming from the issuance of new bonds progressively between 2018 and 2022.

| Sources of Funds | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| State Fuel Tax | 120 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 1,560 |
| State Sales Tax | 60 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 720 |
| State License & Registration Fees | 55 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 660 |
| State Toll Revenues | 30 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 360 |
| State General Funds | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 660 |
| State Bonds | - | - | - | 189 | 171 | 239 | 272 | 129 | - | - | - | 1,000 |
| Subtotal State Funds | 325 | 364 | 364 | 553 | 535 | 603 | 636 | 493 | 364 | 364 | 364 | 4,960 |
| Federal Programs | 285 | 294 | 302 | 311 | 321 | 330 | 340 | 351 | 361 | 372 | 372 | 3,639 |
| Other Federal Programs | - | - | - | - | - | - | - | - | - | - | - | - |
| Federal Bonds | - | - | - | - | - | - | - | - | - | - | - | - |
| Subtotal Federal Funds | 285 | 294 | 302 | 311 | 321 | 330 | 340 | 351 | 361 | 372 | 372 | 3,639 |
| Local Match | 10 | 11 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 66 |
| Subtotal Local Funds | 10 | 11 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 66 |
| Total | 620 | 668 | 671 | 869 | 860 | 938 | 981 | 848 | 730 | 740 | 740 | 8,665 |

Table 7. Projected Sources of Funds for Sample State DOT for 10 Year Plan Period (All figures in \$ Millions)

Table 7 illustrates the projected funding for the 10 year period from 2016 through 2025 along with the funds allocated for the current year (2015) for the sample State DOT. The table shows an anticipated increase (20%) in the State Fuel Tax with effect from 2016. Similarly, State Sales Taxes, License and Registration Fees, and Toll Revenues are also shown to increase by 10% in 2016. Assuming a repayment of existing liabilities to a level when the state will be in a position to issue new bonds, the sample projections show an aggregate of \$1 billion coming from the issuance of new bonds progressively between 2018 and 2022.

Figure 12 shows the percentage split between the three main sources of funds for the sample State DOT. It signifies a higher reliance on state sources (primarily bonds) until 2022, beyond which state sources more or less match revenues from Federal sources.

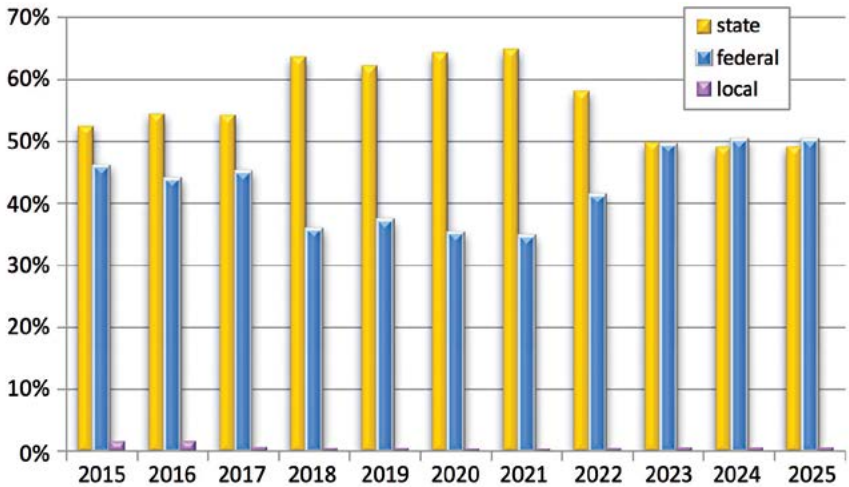


Figure 12. Relative Distribution of funds between State, Federal and Local Sources for a Sample State DOT for the 10 Year Plan Period

Gaps and Surpluses

The next step in determining the sustainability of the financial plan elements is to determine if the projected funding levels are sufficient to enable the agency to cover the investment needs it has estimated for meeting its aspirational goals. To the extent that the revenue sources are sufficient to meet an agency's needs over the course of the plan period, the sources and uses of funds estimated by the agency can make their way into the financial plan supporting its TAMP. However, if gaps in funding exist, or if the identified risk factors can result in gaps in funding during the plan period, the agency will need to evaluate and implement alternative strategies to address such gaps or to mitigate the impact of the anticipated risks.

The illustrations for the sample DOT present a convenient example to explain the process of identification of gaps and strategies that may be utilized to mitigate them. Table 3 showed the funds needed to meet the aspirational long-term asset goals. The needs were based on taking into account the current and historic treatments, the age, other asset conditions, and performance factors. The annual condition and performance targets shown in the example state DOT are assumed to have been developed taking into consideration the life cycle cost and the cost effective treatment approaches to extending the useful life of assets. However, when the projections of the extent of available sources of funds detailed in Table 7 for the sample State DOT are compared with the needs associated with the aspirational targets projected in Table 3, it is found that there is a gap between the amount of funds projected to be available for the ten year period and the total needs to meet the optimal life cycle cost and asset performance and condition targets. Table 8 (see page 42) summarizes the Total Revenues and the Total Uses, and also computes the gap between the two for the plan period.

| Description | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|---|----------|-------------|--------------|------------|----------|----------|----------|-------------|--------------|--------------|--------------|--------------|
| Total Revenues | 620 | 668 | 671 | 869 | 860 | 938 | 981 | 848 | 730 | 740 | 740 | 8,665 |
| Total Uses | 620 | 733 | 778 | 869 | 860 | 938 | 981 | 941 | 884 | 878 | 887 | 9,368 |
| Gap between Projected Sources and Aspirational Needs | 0 | (65) | (107) | (0) | 0 | 0 | 0 | (93) | (154) | (138) | (147) | (703) |

Table 8. Gap between Projected Sources and Aspirational Needs for Sample DOT (All figures in \$ Millions)

With the funding resource limitations observed across the nation, such scenarios are common for most states. Articulating the gaps and the treatments needed to bridge the gaps and create a balanced funding plan thus become very important.

MnDOT's 2014 Draft TAMP projects that while the revenues it receives from the State Highway Trunk Fund will increase at approximately 2% per year for the next 10 years, associated construction costs are growing at 3% per year, thus creating a gap. Further, it estimates the gap between its operations and maintenance needs and available funding over a four-year period to be approximately \$90 million, which equates to approximately \$94 million after accounting for inflation (See Table 9).

Similarly, Colorado DOT has completed a specific exercise to identify the gaps between investment needs and revenues projected for a 25 year period between 2016 and 2040. These are more fully described in a Needs and Gap Technical Memorandum^[3]. Extracts of illustrations from this report are shown in Table 10 and Figure 13 (see page 44) to amply illustrate the projected gaps in Colorado DOT's financial projections.

| Investment Area | Current Budget | Need Beyond Current Budget | Current Gap | Gap Including Inflation |
|--|----------------|----------------------------|---------------|-------------------------|
| Drainage | \$43.9 | \$68.0 | \$24.1 | \$25.3 |
| Safety and Guidance: Lighting | \$19.0 | \$39.8 | \$20.8 | \$21.8 |
| Smooth Roads: Roads | \$77.8 | \$86.0 | \$8.2 | \$8.8 |
| Smooth Roads: Shoulders | \$29.9 | \$40.0 | \$10.1 | \$10.6 |
| Structures: Bridge Preventative | \$16.1 | \$27.4 | \$13.0 | \$13.6 |
| Structures: Bridge Reactive | \$20.4 | \$33.6 | \$8.6 | \$9.0 |
| Structures: Other Infrastructure– Inspection/Inventory | \$21.2 | \$26.0 | \$4.8 | \$94.1 |
| TOTAL | \$228.3 | \$320.8 | \$89.6 | \$94.1 |

Table 9. Gaps between Needs and Available Funding for Operations and Maintenance for MnDOT (All figures in \$ Millions)
 SOURCE: MNDOT 2014 DRAFT TAMP

| Category | Needs | Revenue | Gap | Annual |
|---------------------------|-------------------------|-------------------------|--------------------------|---------------------------|
| Highway Asset Maintenance | \$5,840,780,000 | \$3,761,544,700 | \$(2,079,235,300) | \$(207,923,530.03) |
| Highway Maintenance | \$2,745,610,000 | \$2,544,000,000 | \$(201,610,000) | \$(20,161,000.00) |
| Highway Expansion | \$8,620,080,000 | \$661,517,754 | \$(7,958,562,246) | \$(795,856,224.65) |
| Highway Operations | \$321,640,000 | \$257,978,544 | \$(63,661,456) | \$(6,366,145.63) |
| Highway Safety | \$1,203,000,000 | \$1,013,710,723 | \$(189,289,277) | \$(18,928,927.69) |
| Transit | \$384,177,826 | \$384,177,826 | \$ – | \$ – |
| Flexible | \$ – | \$1,720,616,554 | \$1,720,616,554 | \$172,061,655.38 |
| TOTAL | \$19,115,287,826 | \$10,343,546,100 | \$(8,771,741,726) | \$(877,174,172.63) |

Table 10. Gaps between Needs and Available Funding for various categories for Colorado DOT (2016-2025) (All figures in \$ Millions)
 SOURCE: COLORADO DOT 2015 NEEDS AND GAPS TECHNICAL MEMORANDUM



Figure 13. Aggregate Gap between Needs and Available Funding for Colorado DOT (2016-2040)

SOURCE: COLORADO DOT 2015 NEEDS AND GAPS TECHNICAL MEMORANDUM

Alternative Investment and Funding Scenarios with Consequences

State agencies can consider various scenarios specific to the estimated sources and uses based on the assumptions and risk factors that they have considered in preparing their projected sources and uses for the plan period. As previously discussed, these will typically include a revision in the achievable targets by re-aligning investment priorities and direction, much like those articulated by MnDOT in its 2014 Draft TAMP. They may also include revisions in the estimates of available funding based on information specific to the assumptions used in preparing initial revenue projections, including accommodations for mitigation of various risks. Ultimately, the final plan will need to balance the adjustments to both revenues and investments, so as to arrive at a financial plan that can be reasonably sustained. The final plan can also incorporate some flexibility that will allow for the incurring of certain investments and the resultant improvement in system conditions should any of the uncertain funds become available in the future. A dynamic plan of

this nature can also help set the appropriate expectations of achievable system conditions based on the funding that actually becomes available.

In the discussion that follows, different scenarios are described, once again for illustrative purposes only, using the sample State DOT data presented previously.

Scenario 1—Bridge the Gap with Increased Funding

One of the choices available to agency decision makers would be to communicate and convince the public and other stakeholders to find additional sources of revenue to bridge the identified funding gap. The TAMP and the financial plan presented using the aspirational needs (Tables 3 and 7) can serve as good resources in such communication efforts. Scenarios, explained later in this section, can be used to convey the outcome and impact of not addressing these gaps. If this effort is successful and the agency leadership feels confident that the gaps can be filled, then the revenue projections can be suitably revised to reflect such increased funding. The revised revenue projections and the projected investment needs can then form the essence of the final financial plan prepared by the agency in support of its TAMP.

Scenario 2—Targets Reduced to Align Uses with Projected Funding

This scenario assumes that the funding levels originally projected by the agency are reasonably achievable. This would mean that the projected investment needs cannot be fully met because the projected sources are less than the projected uses. In such an event, the agency will need to re-prioritize its asset management objectives and determine how to optimize the various treatments it intends to implement, so as to be able to work within available funding levels. The tradeoffs that will need to be made will necessarily mean

a slippage in the achievement of condition or service levels for various assets. Table 11 shows the reduction to various categories of uses for the sample State DOT and the resulting implications of reductions to different priorities to close the funding gaps. Reductions are applied largely during the period prior to and after the period when the revenues from bonds are available to the state agency.

Assumptions for Scenario 2

The following assumptions are made for the scenario in Table 11 for the sample state DOT:

- All projected revenues will be available
- Condition and performance goals have been adjusted to prioritize preservation and maintenance of bridges on the NHS and other critical assets. This is reflected in a slight overall increase for both bridge and pavement preservation and maintenance programs, while cuts have been made to rehabilitation and replacement programs. This has resulted in a reduction in the overall pavement condition rating and increase in the percentage of total deck area that is structurally deficient for bridges (structural deficiency for bridges) (See Figures 14 and 15 on page 48)
- Cuts have been applied to New Construction, Local Programs and expenditure on rehabilitation and replacement of bridges and pavements.

Such representations (Figures 14 and 15) of the impact of reduction in investment to asset and system conditions can help decision-makers see the trend in the asset conditions at a glance. The information can also be used to articulate the importance of additional investment to the public and other stakeholders.

| Uses | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| Overall (NHS + Non-NHS) Pavement Condition Rating (%) | 77% | 78% | 77% | 79% | 81% | 83% | 85% | 83% | 81% | 78% | 76% | N/A |
| Pavement Rehab & Replace | 60 | 60 | 60 | 95 | 95 | 95 | 95 | 72 | 60 | 65 | 65 | 822 |
| Pavement Preservation | 36 | 52 | 52 | 56 | 64 | 68 | 72 | 76 | 68 | 68 | 68 | 680 |
| Pavement Maintenance | 9 | 13 | 13 | 14 | 16 | 17 | 18 | 19 | 17 | 17 | 17 | 170 |
| Subtotal Pavement Program | 105 | 125 | 125 | 165 | 175 | 180 | 185 | 167 | 145 | 150 | 150 | 1,672 |
| Bridge Structural Deficiency - NHS and Non-NHS (%) | 18% | 21% | 22% | 19% | 17% | 15% | 14% | 14% | 16% | 18% | 21% | N/A |
| Bridge Rehab & Replace | 60 | 70 | 78 | 150 | 150 | 170 | 160 | 95 | 71 | 75 | 75 | 1,154 |
| Bridge Maintenance | 45 | 90 | 95 | 95 | 100 | 110 | 105 | 100 | 85 | 82 | 83 | 990 |
| Subtotal Bridge Program | 105 | 160 | 173 | 245 | 250 | 280 | 265 | 195 | 156 | 157 | 158 | 2,144 |
| Traffic Maintenance | 10 | 15 | 15 | 15 | 15 | 20 | 20 | 20 | 20 | 20 | 20 | 190 |
| Drainage Maintenance | 5 | 5 | 10 | 10 | 10 | 12 | 12 | 15 | 15 | 20 | 20 | 134 |
| Winter Maintenance | 25 | 25 | 30 | 30 | 35 | 35 | 35 | 35 | 35 | 40 | 40 | 365 |
| Other Maintenance | 55 | 40 | 40 | 50 | 50 | 55 | 55 | 55 | 60 | 60 | 65 | 585 |
| Subtotal Maintenance | 95 | 85 | 95 | 105 | 110 | 122 | 122 | 125 | 130 | 140 | 145 | 1,274 |
| ITS | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| SAFETY | 10 | 35 | 30 | 25 | 25 | 25 | 25 | 25 | 30 | 30 | 30 | 290 |
| OTHER ASSETS | 25 | 25 | 20 | 20 | 15 | 20 | 20 | 20 | 25 | 25 | 25 | 240 |
| NEW CONSTRUCTION | 65 | 70 | 60 | 95 | 100 | 120 | 135 | 70 | - | - | - | 715 |
| LOCAL PROJECTS | 40 | 30 | 30 | 55 | 50 | 50 | 45 | 40 | 40 | 40 | 40 | 460 |
| Debt Svc. Existing obligations | 125 | 85 | 85 | 80 | 30 | - | - | - | - | - | - | 405 |
| Debt Svc. New State Bonds | - | - | - | 24 | 50 | 84 | 122 | 141 | 139 | 133 | 128 | 820 |
| Subtotal Debt Servicing | 125 | 85 | 85 | 104 | 80 | 84 | 122 | 141 | 139 | 133 | 128 | 1,225 |
| Programming/Project Delivery | 20 | 20 | 20 | 20 | 20 | 20 | 25 | 25 | 25 | 25 | 25 | 245 |
| Administrative Expenses | 25 | 28 | 28 | 30 | 30 | 32 | 32 | 35 | 35 | 35 | 35 | 345 |
| Total Uses | 620 | 668 | 671 | 869 | 860 | 938 | 981 | 848 | 730 | 740 | 741 | 8,665 |

Table 11. Expenditures Reduced with Lower Asset Goals to Address the Gaps (All figures in \$ Millions)

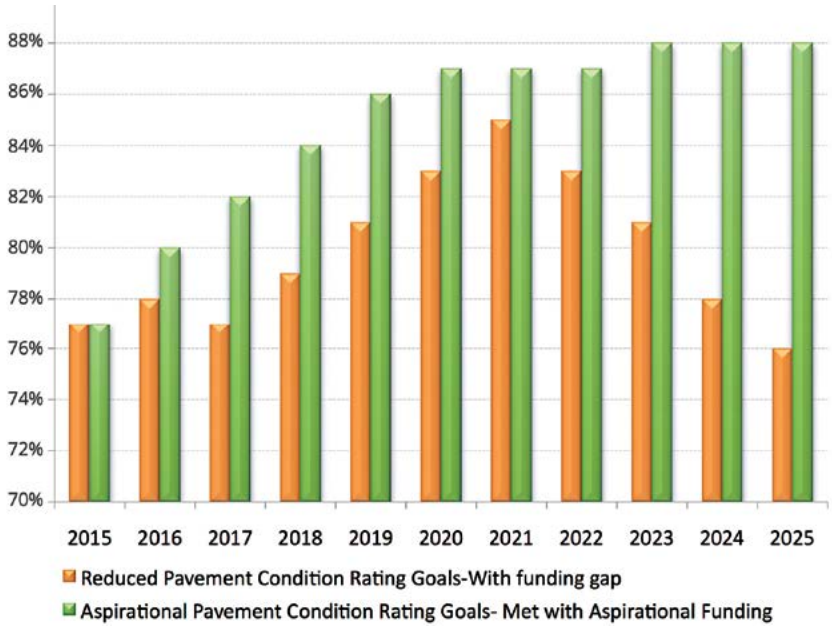


Figure 14. Sample State DOT—Impact on Overall PCR due to Reduction in Investment (Scenario 2)

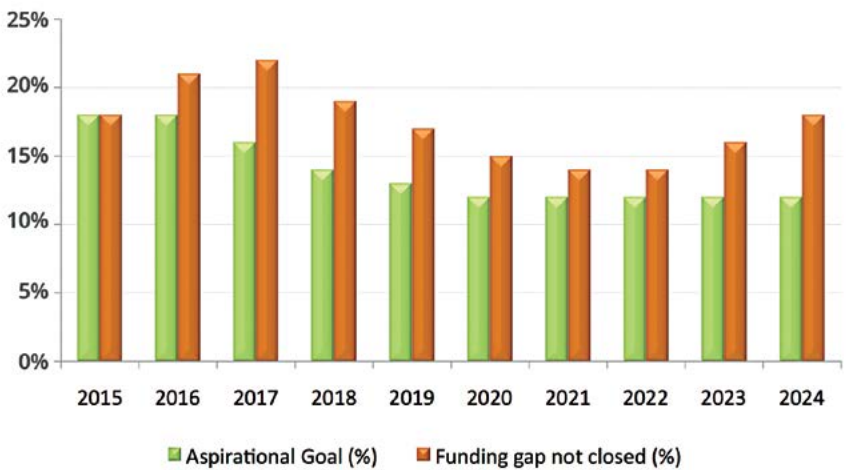


Figure 15: Sample State DOT—Impact on Structural Deficiency of Bridges due to Reduction in Investment (Scenario 2)

The July 2014 version of the Minnesota DOT’s TAMP explains that for the four year budget cycle (2012-2015), the budget for maintenance and operation was approximately \$860 million, while the needs totaled to \$1.25 billion, with a budget gap of \$390 million (\$410 million with inflation). This includes funds for assets in the TAMP such as drainage, lighting, smooth roads and shoulders, and bridge preventative and reactive maintenance. The TAMP also explains that it will meet the NHS and Interstate pavement condition targets, however with the emphasis on the higher volume NHS roads, the Non-NHS roads will see a performance drop. Tables 12 and 13 (see page 50) show the existing and recommended pavement and bridge condition targets respectively. The tables show the existing target, the aspirational target and the constrained target that shows reductions in targets that have to be made to close the anticipated gap between the future revenues and the amounts that would be needed to meet the aspirational goals.

| System | MNSHIP 2012 Condition (% Poor) | MNSHIP Aspirational Target (%) | MNSHIP Constrained Target/ 10 year Anticipated Outcome (% poor) | TAMP Target recommendation (% Poor) | TAMP Plan Outcome (% Poor) |
|--------------------|--------------------------------|--------------------------------|---|-------------------------------------|----------------------------|
| Interstate | 2.4% | < 2% | 2% | < 2% | 2% |
| Non-Interstate NHS | 4.3% | <=4% | 4% | <=4% | 4% |
| Non- NHS | 7.5% | NA | 12% | <=10% | 12% |

Table 12. MnDOT—Existing and Recommended Pavement Condition Targets

SOURCE: MNDOT DRAFT 2014 TAMP

| System | MNSHIP 2012 Condition (% Poor) | MNSHIP Aspirational Target (%) | MNSHIP Constrained Target/ 10 year Anticipated Outcome (% poor) | TAMP Target recommendation (% Poor) | TAMP Plan Outcome (% Poor) |
|----------|--------------------------------|--------------------------------|---|-------------------------------------|----------------------------|
| NHS | 4.7% | <2% | 2% | <2% | 2% |
| Non- NHS | 2.1% | <=8% | 6% | <=8% | 6% |

Table 13. MnDOT—Existing and Recommended Bridge Condition Targets

SOURCE: MNDOT DRAFT 2014 TAMP

Additional Scenarios

State agencies may consider several other scenarios that are reasonably likely and estimate the impacts resulting therefrom. These may include further reduction in revenues to account for the anticipated funding risks, or conversely, a partial increase in funding based on new sources becoming available. The impacts on system conditions can also be presented. Ultimately the scenario representing sources and uses that are most reasonably likely to be achieved along with the implications to the asset conditions can be used to establish the final financial plan.

4. Final Plan

Having evaluated the various scenarios specific to a state agency, the agency can select the plan options that are most realistically achievable for the state. In doing so, the agency could explicitly articulate the various assumptions that are pertinent to the estimates and projections arrived at in the plan. To the extent trade-offs are being planned to balance the investments with reasonable projections of available funding, specific details of such trade-offs must be described. These may involve redefining investment priorities, focus on preservation and maintenance over rehabilitation and replacement, and other such strategies. These assumptions and strategies may need to be articulated in greater detail to cover specific assets or asset categories, so that clarity in the direction being taken by the agency in completing its TAMP and related financial plan are evident. Given that the planning is expected to cover an extended period of time, such as a ten or twenty year period, the agency may incorporate flexibility for dealing with a variety of scenarios, including, increases or decreases in available funding, increases or decreases in investment needs based on demands to the system, and such other factors it considers pertinent. Based on the projected levels of funding and investments the agency plans to make, projections covering the state of the system and specific asset categories based on the performance metrics it has established would also be pertinent. While these can be described in sufficient level of detail in the plan document to communicate specifics of the plan to its community of stakeholders (traveling public, agency officials, legislators, etc.), the agency may also consider presenting a summary view of the key elements of the financial plan. A summary presentation can provide at-a-glance information pertaining to important elements of the plan that the agency wishes to communicate.

Table 14 summarizes the projected Sources and Uses for the sample State DOT (Assuming funding and investment from Scenario 2). The summary illustrates that the agency has a balanced plan that eliminates gaps, but with the gaps in funding persisting for the plan period, trade-offs needed to be made in overall system conditions achievable by the agency.

State Agency Examples

The MnDOT financial plan associated with the Draft 2014 TAMP does not provide details of projected sources and uses in the format as presented for the sample DOT. However, the primary sources and uses are depicted in Figure 16 provided in the MnDOT TAMP. Pertinent information is summarized for the plan period in Table 4 (discussed previously). Table 4 shows the summary of the ten year targets established by the MnDOT and the investments required to achieve those targets.

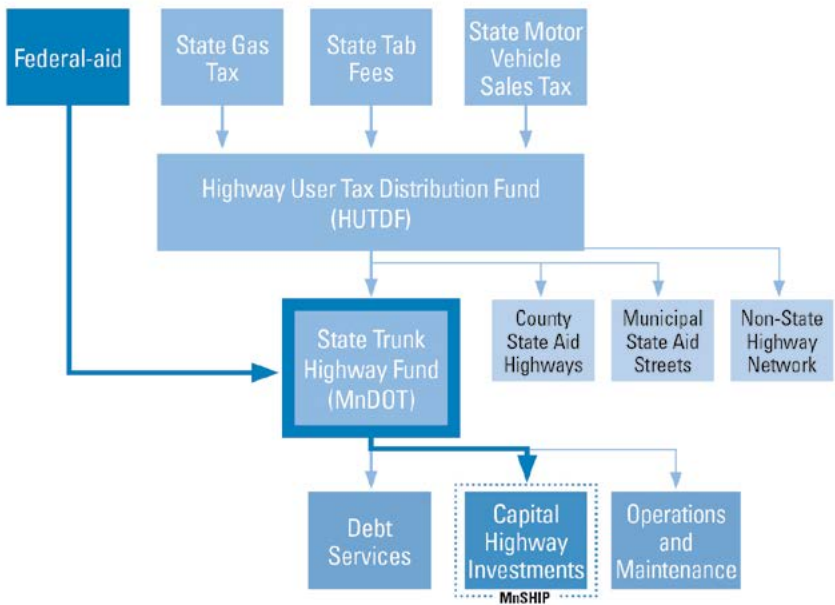


Figure 16. Sources and Uses for MnDOT
 SOURCE: 2014 DRAFT MNDOT TAMP

| Sources | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| State Fuel Tax | 120 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 1,560 |
| State Sales Tax | 60 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 720 |
| State License & Registration Fees | 55 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 61 | 660 |
| State Toll Revenues | 30 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 360 |
| State General Funds | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 660 |
| State Bonds | - | - | - | 189 | 171 | 239 | 272 | 129 | - | - | - | 1,000 |
| Subtotal State Funds | 325 | 364 | 364 | 553 | 535 | 603 | 636 | 493 | 364 | 364 | 364 | 4,960 |
| Federal Programs | 285 | 294 | 302 | 311 | 321 | 330 | 340 | 351 | 361 | 372 | 372 | 3,639 |
| Other Federal Programs | - | - | - | - | - | - | - | - | - | - | - | - |
| Federal Bonds | - | - | - | - | - | - | - | - | - | - | - | - |
| Subtotal Federal Funds | 285 | 294 | 302 | 311 | 321 | 330 | 340 | 351 | 361 | 372 | 372 | 3,639 |
| Local Match | 10 | 11 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 66 |
| Subtotal Local Funds | 10 | 11 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 66 |
| Total | 620 | 668 | 671 | 869 | 860 | 938 | 981 | 848 | 730 | 740 | 741 | 8,665 |

| Uses | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|-------------------------------------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Safety | 10 | 35 | 30 | 25 | 25 | 25 | 25 | 25 | 30 | 30 | 30 | 290 |
| Other Assets | 25 | 25 | 20 | 20 | 15 | 20 | 20 | 20 | 25 | 25 | 25 | 240 |
| New Construction | 65 | 70 | 60 | 95 | 100 | 120 | 135 | 70 | – | – | – | 715 |
| Local Projects | 40 | 30 | 30 | 55 | 50 | 50 | 45 | 40 | 40 | 40 | 40 | 460 |
| Debt Svc. Existing obligations | 125 | 85 | 85 | 80 | 30 | – | – | – | – | – | – | 405 |
| Debt Svc. New State Bonds | – | – | – | 24 | 50 | 84 | 122 | 141 | 139 | 133 | 128 | 820 |
| Subtotal Debt Servicing | 125 | 85 | 85 | 104 | 80 | 84 | 122 | 141 | 139 | 133 | 128 | 1,225 |
| Programming/Project Delivery | 20 | 20 | 20 | 20 | 20 | 20 | 25 | 25 | 25 | 25 | 25 | 245 |
| Administrative Expenses | 25 | 28 | 28 | 30 | 30 | 32 | 32 | 35 | 35 | 35 | 35 | 345 |
| Total Uses | 620 | 668 | 671 | 869 | 860 | 938 | 981 | 848 | 730 | 740 | 741 | 8,665 |

Table 14. Summary View Showing Sources and Uses of 10 Year Financial Plan for Sample State DOT along with Key Targeted Performance Metrics for Bridges and Pavements (All figures in \$ Millions)

Table 15 summarizes the aggregate anticipated revenues from various sources and projected expenses for different asset management categories for a ten year plan period used by Colorado DOT in its TAMP. Note that expenditures associated with items other than for asset management items are not shown on this table. In Table 16 (see page 58), Colorado DOT highlights current performance, aspirational and constrained targets, and projected performance gaps for various asset categories. Through these two tables, and specific details pertaining to funding gaps as demonstrated in Table 10, Colorado DOT is able to communicate the gaps in performance that result from the gaps in funding. Further details are also provided by Colorado DOT for the plan period for each of its asset management categories, such as pavements, bridges and Maintenance.

As can be observed from the Minnesota and Colorado examples, pertinent information relating to projected Sources and Uses, performance targets, funding gaps, and trade-offs necessary are communicated through a variety of means both at the aggregate level and also at the asset category level. The format and detail to which such information is communicated varies from state to state, however, information relating to how the agency is able to meet its TAM goals is very effectively communicated by the financial planning effort.

| 10 Year Estimate (Millions) | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|-------------------------------------|------------------|------------------|------------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Total CDOT Estimated Revenue | \$1,104.8 | \$1,110.8 | \$1,132.7 | \$1,099.2 | \$975.9 | \$981.4 | \$986.8 | \$974.6 | \$977.3 | \$978.9 |
| MLOS | \$251.3 | \$254.4 | \$262.0 | \$269.9 | \$277.9 | \$286.3 | \$294.9 | \$303.8 | \$312.9 | \$322.3 |
| Surface Treatment | \$235.2 | \$235.9 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 | \$240.0 |
| Bridge | \$53.3 | \$49.1 | \$55.3 | \$41.5 | \$41.5 | \$41.5 | \$41.5 | \$41.5 | \$41.5 | \$41.5 |
| Culverts | \$9.6 | \$8.2 | \$9.5 | \$7.1 | \$7.1 | \$7.1 | \$7.1 | \$7.1 | \$7.1 | \$7.1 |
| Tunnels | \$12.4 | \$5.2 | \$12.2 | \$9.1 | \$9.1 | \$9.1 | \$9.1 | \$9.1 | \$9.1 | \$9.1 |
| Walls | - | \$2.4 | \$3.0 | \$2.3 | \$2.3 | \$2.3 | \$2.3 | \$2.3 | \$2.3 | \$2.3 |
| Bridge Enterprise | \$114.9 | \$115.0 | \$132.3 | \$134.6 | \$136.9 | \$139.3 | \$141.8 | \$144.5 | \$147.2 | \$149.9 |
| Rockfall Mitigation | \$9.1 | \$9.2 | \$9.0 | \$5.1 | \$5.1 | \$5.1 | \$5.1 | \$5.1 | \$5.1 | \$5.1 |
| Fleet (Road Equipment) | \$20.9 | \$18.4 | \$18.7 | \$14.0 | \$14.0 | \$14.0 | \$14.0 | \$14.0 | \$14.0 | \$14.0 |
| Buildings (Property) | \$20.8 | \$12.9 | \$15.5 | \$7.2 | \$7.2 | \$7.2 | \$7.2 | \$7.2 | \$7.2 | \$7.2 |
| ITS Maintenance | \$27.6 | \$21.4 | \$27.3 | \$14.8 | \$14.8 | \$14.8 | \$14.8 | \$14.8 | \$14.8 | \$14.8 |
| Asset Management Total | \$755.1 | \$732.1 | \$784.8 | \$745.6 | \$755.9 | \$766.7 | \$777.8 | \$789.4 | \$801.2 | \$813.3 |

Table 15. 10 Year Asset Management Planned Funding and Investment

SOURCE: COLORADO DOT

| Asset | Measure | Current Performance | Aspirational Target | Fiscally Constrained Target | Performance Gap ^b |
|----------------|---|---------------------|---------------------|-----------------------------|------------------------------|
| BRIDGES | Percentage of deck area on structurally deficient CDOT-owned bridges | 6% | 5% | 10% ^a | 5% |
| BRIDGES | Percentage of deck area on structurally deficient bridges on the NHS | 5% | 5% | 10% ^a | 5% |
| BRIDGES | Percentage of CDOT-owned bridges over waterways that are scour critical | 6% | 1% | 5% | 4% |
| BRIDGES | Percentage of bridge crossings over Interstates, U.S. routes and Colorado state highways with a vertical clearance less than the statutory maximum vehicle height of 14 feet-6 inches | 1% | 0% | 1% | 1% |
| BRIDGES | Percentage of bridge crossings over Interstates, U.S. Routes and Colorado state highways with a vertical clearance less than the minimum design requirement of 16 feet-6 inches | 8% | 2% | 7% | 5% |
| BRIDGES | Percentage of CDOT-owned bridges posted for load | 0% | 0% | 0% | 0% |
| BRIDGES | Percentage of CDOT-owned bridges with a load restriction | 3% | 1% | 3% | 2% |
| BRIDGES | Percentage of leaking expansion joint by length on CDOT-owned bridges | 18% | 5% | 15% | 10% |
| BRIDGES | Percentage of CDOT-owned bridge deck area that is unsealed or otherwise unprotected | 41% | 5% | 30% | 25% |

| Asset | Measure | Current Performance | Aspirational Target | Fiscally Constrained Target | Performance Gap ^b |
|--------------------|---|---------------------|---------------------|-----------------------------|------------------------------|
| PAVEMENT | Percentage high-moderate drivability life for Interstates based on condition standards and treatments set for traffic volume categories | 86% | 90% | 80% ^a | 10% |
| PAVEMENT | Percentage high-moderate drivability life for CDOT-owned NHS, excluding Interstates based on condition standards and treatments set for traffic volume categories | 83% | 90% | 80% ^a | 10% |
| PAVEMENT | Percentage high-moderate drivability life for the State highway system based on condition standards and treatments set for traffic volume categories | 82% | 90% | 80% ^a | 10% |
| MAINTENANCE | Statewide Letter Grade | B- | B- | B- ^a | None |
| BUILDINGS | Statewide Letter Grade | 86% C or Better | 100% C or Better | 90% C or Better | 10% |
| ITS | Average Percent Useful Life | 143% | 80% | 104% | 24% |
| FLEET | Average Percent Useful Life | 96% | 70% | TBD | TBD |
| CULVERTS | Percentage Critical Culverts | 4.4% | 2% | 5% | 3% |
| ROCKFALL | Vehicle Exposure Score | TBD | TBD | TBD | TBD |
| TUNNELS | TBD | TBD | TBD | TBD | TBD |

Table 16. CDOT Objectives and Targets as detailed in its TAMP

^a These objectives and targets are from PD 14, adopted by the Transportation Commission. Others are staff recommended, and subject to available funding.

^b CDOT defines the performance gap as the difference between aspirational and fiscally constrained targets.

SOURCE: COLORADO DOT

5. Summary and Conclusions

Transportation assets represent by far one of the largest investments in the nation's infrastructure. Aging of this infrastructure is resulting in increasing demands on maintenance, preservation, rehabilitation and replacement, while at the same time funding limitations are not showing any signs of easing. Being a primary driver of the nation's economic health, effective management and maintenance of these transportation assets is vital to the nation's economy. It therefore becomes important to not only be strategic in the way these assets are managed, but also to establish clear priorities based on which they can be managed optimally to extract the highest levels of performance within the constrained budgets seen across the nation. To do so effectively, it becomes important to track the performance of various assets in detail and also to optimize the manner in which investments are made to extract the best performance possible for the long term.

Financial planning provides a means to accomplish these objectives effectively. The elements of a financial plan should be such as to not only facilitate the preparation of an objective long-term plan to support strategic TAM objectives, but also to communicate the essence of the planning effort to stakeholders. This will entail demonstrating the realistic asset management needs based on an objective evaluation of the necessary investments to keep the assets performing at certain desired levels. At the same time, realistic projections must be prepared to recognize the level of funding that can be expected to meet these investment needs. To the extent that there are gaps in funding observed, steps will need to be taken to optimize the use of limited funds. Not only will the proper planning and objective, data based financial projections allow an agency to accomplish this, it will also allow an agency to project the consequences of not making the needed investments.

Inevitably, reduced investment will result in a decline in performance. As seen from the examples referenced in the report, documenting the historical trends, the factors influencing the achievement of performance targets, gaps in funding, trade-offs to be made in the final plan, and the details of the final plan prepared which balances all these considerations, allows an agency the means to do that. In so doing, an agency is able to inform its stakeholders and user community of what might be expected from the transportation assets over the long term. It also provides decision makers the basis on which to request for and obtain the necessary funding to preserve, protect, maintain and manage the nation's transportation assets at desired levels of performance. In addition, the financial plan related to the TAMP highlights the responsibilities faced by transportation agencies and their financial ability to leave transportation assets in a state of good repair for future generations.

6. References

- ^[1]CDOT's Risk Based Asset Management Plan, December 9, 2013, Colorado DOT.
- ^[2]At the present time the FHWA is in the process of rulemaking, and the regulations pertaining to the TAMP certification have not been finalized. Therefore, references to the current State DOTs' TAMPs are solely for the purpose of illustration and do not indicate that these TAMPs have been certified by FHWA. Needs and Gap Technical Memorandum, Transportation Matters", March 23, 2015, Colorado DOT.
- ^[3]Needs and Gap Technical Memorandum, Transportation Matters", March 23, 2015, Colorado DOT.

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