

## **Talking Freight Seminar**

July 20, 2016

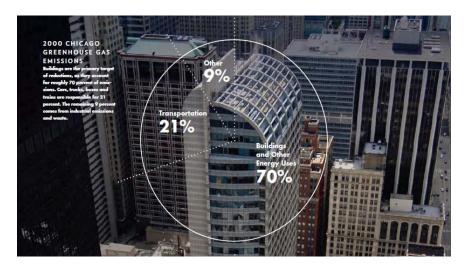
Samantha Bingham, Chicago DOT & CACC Coordinator

## **City of Chicago Sustainability Vision**

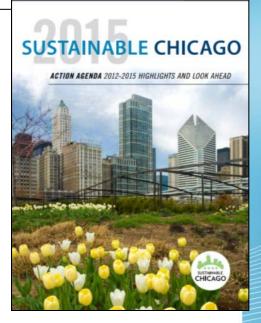
- The **Chicago Climate Action Plan** established greenhouse gas emission targets
  - 25% GHG reduction by 2020, 80% by 2050

CAGO DEPARTMENT

- Focus on energy, transportation, waste, & adaptation
- The Sustainable Chicago Action Agenda prioritized specific activities to drive near-term progress
  - Mutually-reinforcing citywide and cross-sector goals







## **Supporting Sustainable Transportation**

# City of Chicago is a national leader in applying new technologies and policies to support the City's sustainability goals

- Sustainability Policies
- 20+ years partnering with U.S. Dept of Energy's Clean Cities Program
- Regional Alternative Fuel Deployment Projects



"The City of Chicago is committed to an environment in which energy efficient vehicles are the norm, not the exception..." - Mayor Rahm Emanuel



## **Clean Cities Mission**

## **Clean Cities**

advances the energy, economic, and environmental security of the United States by supporting local actions to cut petroleum use in transportation. Reduced petroleum consumption

Reduced greenhouse gas (GHG) emissions

Reduced dependence on imported petroleum



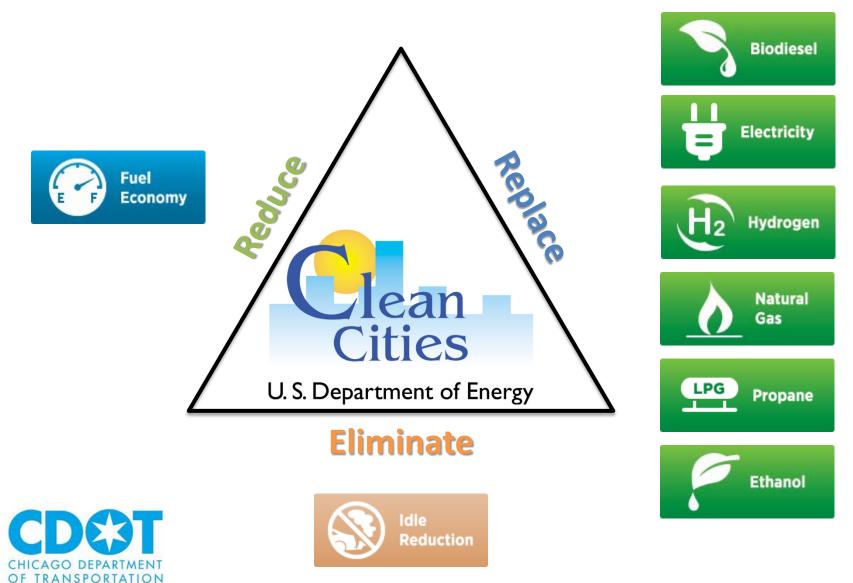
## **Clean Cities Coalitions**

- National . network of nearly 100 local coalitions
- 82% of the total U.S. inside coalition boundaries
- Nearly 500,000 alternative fuel vehicles (AFVs)

AGO DEPARI OF TRANSPORTATION



## **Clean Cities Strategies**



## **How Does Clean Cities Strengthen Markets?**

- Networking
- Training and information
- Technical assistance
- Education and outreach to decision makers, fleets, and the public
- Recognition
- Funding
  - Updates
  - Joint applications
  - Develop local programs





## **Supporting Sustainable Freight Through Incentives**

### **Natural Gas**



- Drive Clean Chicago
- Illinois Alternate
  Fuels Rebate Program
- Chicago Area Green
  Fleet Grant Program

### Propane



- Illinois Alternate Fuels Rebate Program
- Chicago Area Green Fleet Grant Program

### E85



Illinois Alternate
 Fuels Rebate Program

### Biodiesel



Illinois Alternate
 Fuels Rebate
 Program

### Hydrogen



 Illinois Alternate Fuels Rebate Program

Electric



- Drive Clean Chicago
- Illinois Electric Vehicle Infrastructure Rebate Program
- Illinois Alternate Fuels Rebate Program

### Idling & Other



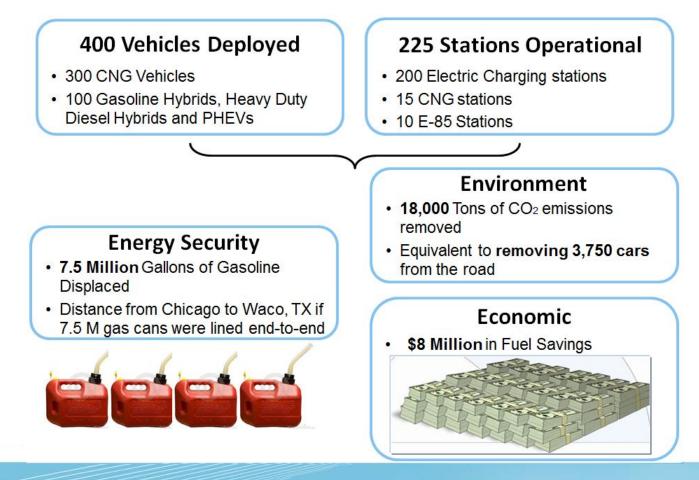
- Illinois Clean Diesel Grant Program
- Funding for school bus heaters and off-road engine repowers in Chicago area

## **Clean Fuels Across Chicago**

### Administered by: CDOT

http://chicagocleancities.org/success-stories/

• \$15M USDOE ARRA Funding, \$24M local investment



## **Current CMAQ Leveraged Incentives in Illinois**

Chicago Area Green Fleet Grant Program Administered by: IL EPA www.IllinoisGreenFleets.org

-50% of incremental or conversion cost CNG & Propane -Class 1-3 up to \$10,000 -Class 4< up to \$20,000

Drive Clean Chicago Administered by: CDOT www.DriveCleanChicago.org

## **Drive Clean Chicago**

## Three Targeted Programs

Drive Clean TRUCK VOUCHER FUND	Drive Clean Taxi VOUCHER FUND	Drive Clean STATION REBATE FUND
Funds for Class 2 to 8 All-Electric and Hybrid Trucks and Buses	Funds for Clean Fuel Taxis	Funds for "Public" CNG Fueling and DC Fast Charging Stations
\$11,295,000 available in incentives	\$1,275,000 available in incentives	\$1,425,000 available in incentives
\$30,000 and up (80% of incremental cost)	\$10,000 per voucher or covers incremental cost	Covers 30% of capital cost for station development
Dealer applies on behalf of Vehicle Purchaser	Dealer applies on <mark>b</mark> ehalf of Vehicle Purchaser	End-User will solicit competitive cost proposals



# drive clean CHICAGO

# Drive Clean Truck



www.drivecleanchicago.com

# Why Clean Trucks?

- Increased Efficiency
- Save \$\$\$ on Fuel Costs
- Save \$\$\$ on reduced maintenance
- Air Quality Non Attainment Areas
- Produce less or no emissions





# What is Drive Clean Truck?

- Point of sale incentives (vouchers)
- Help move fleets to zero and low-emission vehicles
- Class 2 to Class 8 trucks and buses
- All-electric and hybrid trucks and buses



# Drive Clean Truck

- **\$30 Million** program (\$8M requested)
- Voucher covers up to 80% of incremental cost
- Incentives for each vehicle on web site
- Leased vehicles are eligible
- Similar to other local voucher programs



# Drive Clean Truck

- Eligible vehicles must operate 75% of the time in Chicago six-county Area
  - -Cook, DuPage, Kane, Lake, McHenry and Will
- Vehicle Purchasers must comply with 3-year program commitment



# Eligible Vehicles – web site

		▼ C Q Search				
drive clean <b>CHICAGO</b>						
HOME ABOUT TOUR PROGRAMS	HOW TO PARTICIPATE	CONTACT US				
Drive Clean Truck – Eligible Vehicles						

#### Apply for Vehicle Eligibility

To list your All-Electric (including drivetrain retrofits) or Hybrid Vehicle on the Drive Clean Truck – Vehicle Eligibility List, manufacturers must follow the steps below. All-Electric and Hybrid Vehicles must be Class 2 to Class 8 and have a Gross Vehicle Weight Rating (GVWR) of 6,001 pounds and higher.

#### Vehicle Eligibility Application Process:

Download the Electric Vehicle Eligibility Application and the Hybrid Vehicle Eligibility Application from the Drive Clean Chicago Website.
 Submit a completed Vehicle Eligibility Application to the Program Administrator at info@DriveCleanChicago.com.
 Contact us for questions and application support.

#### Vehicle Eligibility List

Vehicle Purchasers (Fleet Owners) must select an approved "Eligible Vehicle" from the Vehicle Eligibility List. Below are eligible All-Electric and Hybrid Vehicles approved through the Drive Clean Truck – Voucher Fund.

Vehicle Purchasers must submit a Voucher Request through an Approved Vendor.

Click here to view the Drive Clean Truck Approved Vendors List.

	Drive Clean Truck – Vehicle Eligibility List ALL-ELECTRIC VEHICLES							
OEM	Vehicle	Model Year	GVWR	Battery Capacity (kWh)	Incentive	Website	Approved Vendor(s)	
AMP Workhorse	E-100 All-Electric Walk-In Van	2015	19,500	100	\$60,000	http://ampelectricvehicles.com	AMP Workhorse	
AMP Workhorse	E-GEN Electric Walk-In Van with Emergency Generator	2015	19,500	60	\$32,800	http://ampelectricvehicles.com	AMP Workhorse	
BYD Motors	K9 40-Ft, Battery- Electric Transit Bus	2014	40,786	324	\$150,000	http://www.byd.com	BYD Motors	
BYD Motors	K9M 40-Ft, Battery- Electric Transit Bus	2015	40,786	360	\$150,000	http://www.byd.com	BYD Motors	
BYD Motors	C6 23-Ft, Battery- Electric Coach	2015	18,331	152	\$90,000	http://www.byd.com	BYD Motors	
BYD Motors	K7M 30-Ft, Battery- Electric Transit Bus	2015	27,117	183	\$110,000	http://www.byd.com	BYD Motors	
BYD Motors	K9S 33-Ft, Battery- Electric Transit Bus	2015	37,600	281	\$116,000	http://www.byd.com	BYD Motors	
	K9S35-Ft Batterv-				Γ			

www.drivecleanchicago.com

# Program Development & Oversight

### Samantha Bingham, CDOT





### Tom Brotherton, CALSTART





Priscilla Barragan, Tetra Tech





### Carl Lisek, Legacy Environmental





www.drivecleanchicago.com

# Drive Clean Case Studies





#### CHICAGO MARRIOTT O'HARE FLEET CASE STUDY

Chicage Marrioti O'Hare reserved \$105,008.60 in voucher incentives through Drive Clean Chicage for two (2) all-electric shuttle vans from Zenith Motors. These innovative shuttle vans provide convenient, zero-emission transportation to Marriott customers and help the business bottom line with fuel cost savings.



#### FLEET PROFILE

Name Chicago Marriott O'Hare
Services
Employees
Area Covered
Voucher Amount
Technology

#### About Drive Clean Chicago

The Dive Clean Chicaga Program (DCC) is a unique and streamlined incentive program to holp create a readmap for a greater alternative fuel transportation network for Chicaga. DCC accompliables this by addressing the biggest barrier to the purchase of medium- and heavy-duty advanced trucks: the high incremental cost of these vehicles in the early market years when production volumes are at fillow. All fleets are eligible, whether they're public or private, large or anali.

For more information, visit drivecleanchicago.com

#### Company Profile

Marriott International is a global hotel company with properties in 87 countries. The Chicago Marriott O'Hare serves visitors flying in and out of the chicago O'Hare Alrport seeking to visit the convention center and other local attractions in the Chicago area. One of ways Marriott O'Hare provides value to its customers is through its daily shuttle bus service to these local attractions.

#### Business Case for Clean Vehicles

Marriott's Zenith all-electric shuttle vans have a range of 80 miles and include regenerative braking and plug-in charging capabilities. These vehicles also include a battery heater that maintains the battery's charge while plugged in during colder climates. After purchasing the two allelectric shuttle vans, Chicago Marriott O'Hare is charging the vehicles on-site, thereby maximizing operational efficiency by eliminating the time needed to refusel off-site. As a result, Chicago Marriott O'Hare is seeing \$3,000 per month in level cost savings and reduced monthly maintenance costs by \$4,000.

#### Serving the Community

The drivers in the Chicago Marriott O'Hare's fleet love the ease of use of the plug-in electric charging units and enjoy driving the new electric shuttle vans. Marriott's zero-emission vehicles promote clean air, reduce carbon emissions, and are quiet while providing enjoyable transportation for passengers in the Chicago area. In participating in its corporate "Spirit to Preserve" initiative, Marriot tams to reduce the carbon footprint of its properties and fleet by incorporating clean technologies and strategies.

Questions? E-mail them to info@drivecleanchicago.com





#### DHL SUPPLY CHAIN/EXEL FLEET CASE STUDY

DHL Supply Chain/Exel's Bolingbrook office received \$150,000 in voucher incentives through Drive Clean Chicago for one (1) all-electric tractor from Orange EV. The new zero-emission yard tractor offers attractive range, operates well in cold temperatures, and reduces fuel control.



#### FLEET PROFILE

Name DHL Supply Chain/Exel
Services
Employees
Area Covered
Voucher Amount \$150,000
Tochnology All-Electric

#### About Drive Clean Chicago

The Drive Clean Chicago Program (DCC) is a unique and streamlined incentive program to help create a roodmap for a greater alternative fuel transportation network for Chicago. DCC accompliates this by addressing the biggest barrier to the purchase of medium: and heavy-duty advanced trucks: the high incremental cost of these vehicles in the early market years when production volumes are still low. All fleets are eligible, whether they're public or private, large or small.

#### For more information, visit drivecleanchicago.com

Questions? E-mail them to info@drivecleanchicago.com

#### Company Profile

DHL Supply Chain is the world's largest logistics company, offering customized supply chain services for its customers. Its sister organization, texl, is the leader in contract logistics for North America. DHL trucks carry around 80-90 loads per day, delivering outbound goods from its warehouses all year round. As a result of its global initiative to use more fuel-efficient vehicles, DHL has replaced around 75 percent of its US. Reet with alternative fuel vehicles aince 2014.

#### Business Case for Clean Vehicles

Orange EV's all-electric system replaces the internal combustion engine with an electric motor and battery, eliminating the need for diesel fuel. After receiving the electric yard tractor, Exel has experienced an 85 to 90 percent reduction in fuel costs in the 2015 fiscal year. These savings are projected to be worth \$22,000 considering current fuel costs. The truck has operated at efficient speeds along with the other diesel trucks in the fleet and was reported to have run for 24 hours on a single charge.

#### Serving the Community

Exel liked the ability to refurbish an existing truck that the team had been using before with an all-electric system to streamline the integration of the truck back into the fleet. With the efficient performance of the vehicle reducing time at the pump, Exel can serve more of its customer base while reducing missions for its surrounding communities.

# **XL**hybrids<sup>™</sup>

1 GM Cargo Vans

## Case Study

\$2,198

Coca-Cola Refreshments purchased 9 XL Hybrids systems with the Drive Clean Chicago Voucher Program



\$10,990

Payback in as little as 20K miles! \$15,000-\$20,000 net savings

(\$8,792)



Hybrid Fleet Electrification Numbers

175 Chevrolet Express Van Hybrid Conversions

1.5+ million Service Miles Driven

20% (Equivalent to 25% MPG gain) Reduction in Gallons of Fuel Used per Van

\$15,000 -\$20,000 per Van in Operational Savings\*



## **Corridor Opportunity**

### **FAST Act Section 1413 – Designation of Alternative Fuel Corridors**



## **Contact Information**

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