# Questions For PR/PE Review Of (STATE)'s Consultant Agreement Processing/Fee Determination

#### **District Office Review**

- I. Basic Understanding Of (STATE)'s Organizational Arrangement:
  - 1. District office organizational structure.
  - 2. Overview of district office's role in the process.
- II. Overview of consultant usage and major steps in the process:
  - 1. Types and \$ of work done by consultant?

PS&E

Design

Construction engineering & inspection

- 2. Who are the responsible persons (project or program managers) to administer consultant agreements.
- 3. How advertised for prospective firms.
- 4. Long list/ short list of firms and technical committee makeup

Min. Number of firms: long=10, short=3-6

Rating factors

Committee made up of who

5. RFP's sent to short list firms:

Scope of services and manhour estimate prior to shortlisting?

Input shortlist data into professional services information system within 5 days of shortlist meeting?

Publish shortlist firms in "FAW"?

- 6. Scope of services meeting for shortlisted firms.
- 7. Oral technical proposals by short list firms.
- 8. Rating/ ranking process by technical review committee.
- 9. Firm selected using technical committees ratings.

Selection committee = district secretary, production, operations managers?

10. Negotiation process with #1 ranked firm based on technical proposal and level of effort (labor type, wage rate, #hours).

(STATE) man-hour estimate prior to shortlist selection?

Same format for consultant and state?

Copy not provided to consultant?

Same information provided to all consultants?

Consultant's estimate

(STATE)'s estimate

Process to reach agreement

Documentation

Fee proposal?

Audit package?

Prewar audit on F.A. if \$25,000?

Truth-innegotiation certification if >\$60,000?

Other factors affecting process

# 11. Wage rate negotiation

Consultant's rate

Statewide or districtwide rate

What are rates based on

## 12. Expense items

How are prices determined (negotiated) for equip., supplies, travel?

Documentation

### 13. Fixed fee

Reasonable based on rise?

#### How to determine acceptable ranges?

Valuation of consultant's work by who and how measured Follow Up From FHWA's 1991 Consultant Selection Process

- III. Review:
  - 1. Man hour estimate should not be provided to consultant firms.
  - 2. Consultant personnel are being allowed to-change from those initially proposed during selection process.
  - Improve documentation throughout entire selection process. 3.
  - Written, not oral, technical proposals should he received in 4. accordance with approved procedures.
  - 5. Changes in scope of services during selection process, based on available budget should not be allowed.