



Real Time Freight Visibility

Opportunities for Public Sector in Transportation

Transportation Policy Challenges

Urban Growth

- Increased congestion
- Same day deliveries

Road Safety

- Truck Routes & Safe Roads
- Infrastructure investment

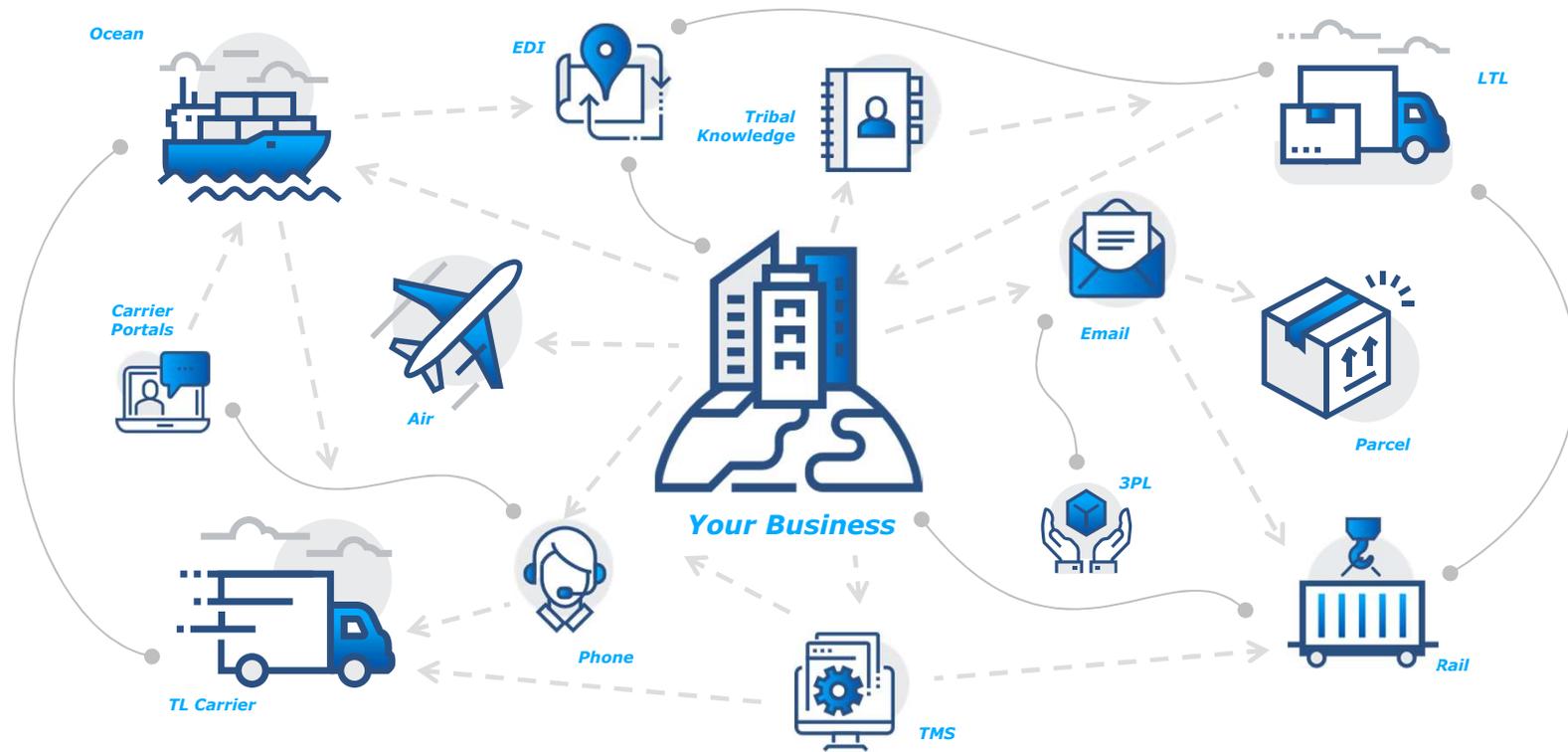
Resiliency & Security

- Hazardous goods
- Increased weather disruptions

Sustainability

- Air Pollution
- Noise

Visibility is Challenged By Fragmented Systems & Processes



Supply Chain Performance is Compromised by Poor Visibility



Descartes MacroPoint Improves Supply Chain Performance Through a Global Multimodal Visibility Network





Robust Connection Options to Maximize Carrier Connectivity and Compliance



ELD



IoT



Dispatch Systems



Booking Systems



Mobile App

Accurate Truck Load Visibility Customers Demand



REDUCE
DETENTION



CUT LABOR
TRACKING
LOADS



INCREASE
INVENTORY
VISIBILITY



STREAMLINE
DOCK
OPERATIONS



REDUCE
CHARGEBACKS &
PENALTIES



PREDICTIVE VISIBILITY

- GPS location updates as frequently as required
- Predictive ETAs
- Alerts: late pick-up, weather, traffic, detention, etc.

Accident Alert

On-Time: ●

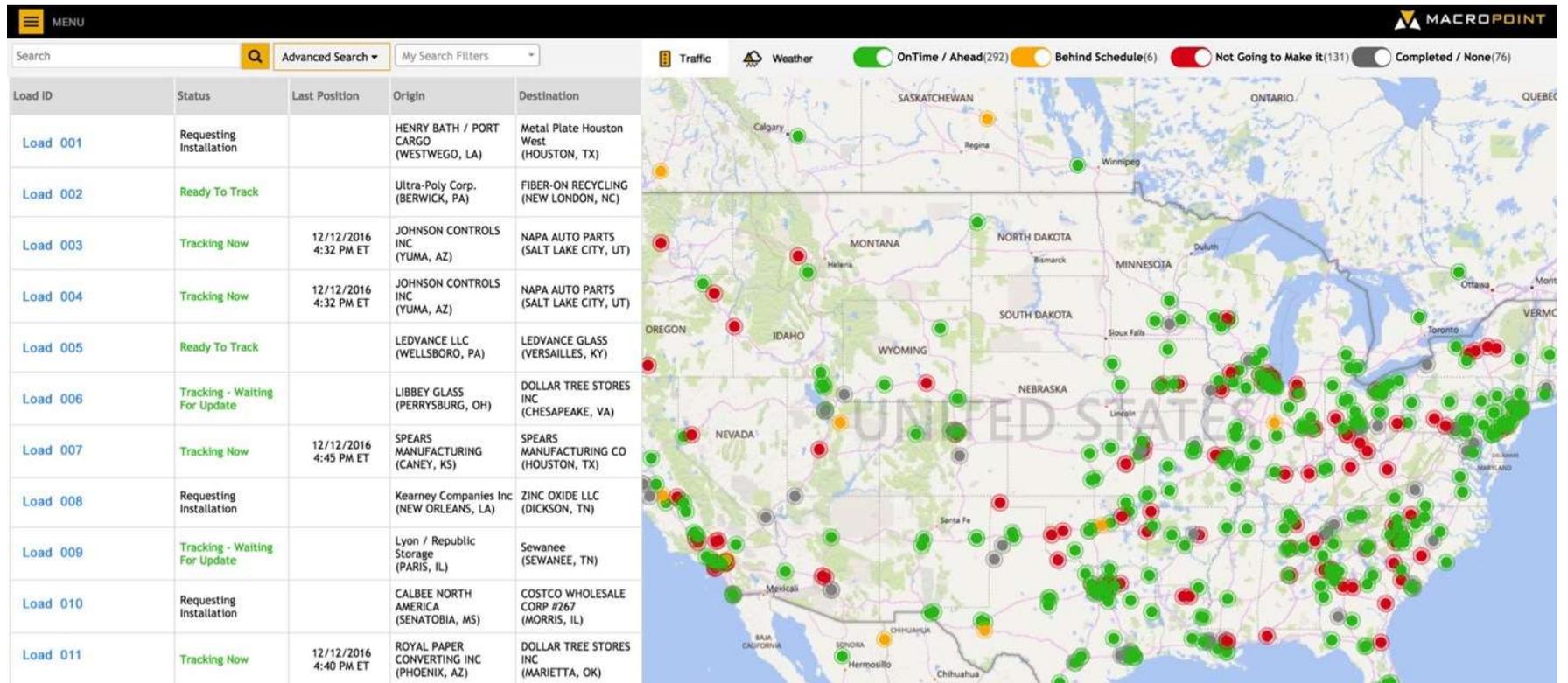
ETA: 8:15 AM EDT
Origin: Cleveland, OH
Destination: New Orleans, LA
Carrier: Schneider



Predictive ETAs Enable Your Team to Focus on the Critical Issues



Control Tower View of Loads on Road



Advanced Alerts Eliminate Unexpected Delays

MENU
MACROPOINT

Traffic
Weather
 OnTime / Ahead(1)
 Behind Schedule(0)
 Not Going to Make It(0)
 Completed / None(0)

Load #002 Tracking Now

Last Position: 1/16/2017 9:37 AM ET Tunnel Hill, GA

Origin: ABC MINING LLC

Destination: GLOBAL SERVICES

Driver: 0600212498

Carrier: Carrier #1

Tracking Setup By: Logistics Broker #2

Start Tracking At: 1/13/2017 8:00 PM ET

Track for: 6day

Update Every: 15min

Event Updates: No

Stop Number	Trip Sheet Stop	Events	Status
1	ABC MINING LLC POLYOL PLANT - 1609 BIDDLE AVE WYANDOTTE MI 48192 01/14 00:00 - 23:00 ET	Arrived	Arrived @ 01/14 16:04 ET - Detected By MacroPoint
		Departed	Departed @ 01/15 07:10 ET - Detected By MacroPoint
2	GLOBAL SERVICES 5150 FRONTAGE RD SOUTH LAKELAND FL 338150901 01/17 08:00 - 08:00 ET	Arrived	11.1 Hours AHEAD
		Departed	

Number	Location Date (times in ET)	Location
84	Monday, January 16, 2017 09:37	Tunnel Hill, GA
83	Monday, January 16, 2017 09:07	Ooltewah, TN
82	Monday, January 16, 2017 08:52	Cleveland, TN
81	Monday, January 16, 2017 08:37	Calhoun, TN
80	Monday, January 16, 2017 08:22	Niota, TN



On-time Performance ●

Carrier Compliance ●

Carrier Scorecard ●

Period: Last Year ▼

Start Date: 01/01/17 to 12/31/17

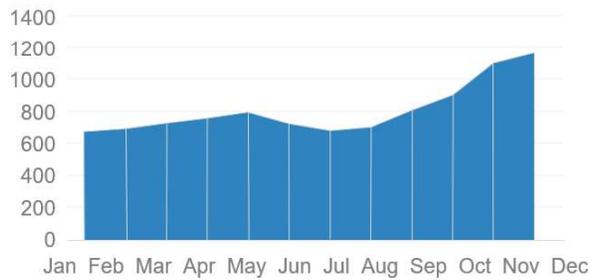
Group By: Month ▼

Carrier: All ▼ Mode: All ▼

Origin: Type to Search...

Destination: Type to Search...

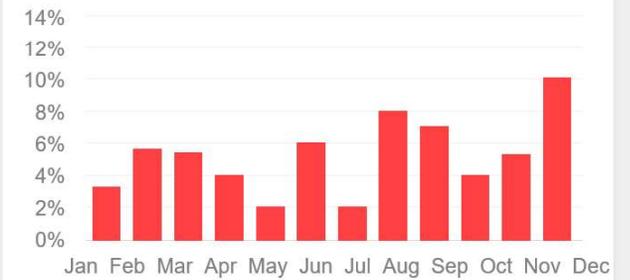
Number of Loads



On-time Delivery



Late Delivery



Carrier Rank - Volume	Loads	On-Time
1. Swift Transportation	700	93%
2. Schneider National	600	93%
3. J.B. Hunt Transport Services	585	94%
4. Landstar Systems	575	95%
5. Prime	550	89%
6. Werner Enterprises	350	91%
7. CRST International	285	93%
8. U.S. Xpress Enterprises	265	95%
9. Crete Carrier Corp.	215	94%
10. Knight Transportation	195	88%

Carrier Rank - On-time Percentage	On-Time
1. Landstar Systems	95%
2. U.S. Xpress Enterprises	95%
3. J.B. Hunt Transport Services	94%
4. Crete Carrier Corp.	94%
5. Swift Transportation	93%
6. Schneider National	93%
7. CRST International	93%
8. Werner Enterprises	91%
9. Prime	89%
10. Knight Transportation	88%

Carrier Rank - Late Delivery	Loads	Late
1. Penske Logistics	135	13%
2. Knight Transportation	195	12%
3. Daseke	20	12%
4. Prime	550	11%
5. Western Express	70	10%
6. Ruan Transportation	85	10%
7. Werner Enterprises	350	9%
8. Marten Transport	115	8%
9. Stevens Transport.	80	8%
10. Heartland Express	110	8%

How Real Time Visibility Can Help

Urban Growth

- Identifying congestion “hot zones”

Road Safety

- Knowing trucks actual routes

Resiliency & Security

- Geofencing safe corridors
- Risks based on weather

Sustainability

- High traffic routes
- Businesses with large detentions

DESCARTES™



Network



Applications



Content



Community