## Legend:

Return On Investment = Value of Approved Recommendations/Total Cost of VE Studies
% of Costs Saved = Value of Approved Recommendations/Estimated Costs of Projects Studied
Total Savings Achieved = Value of Approved Recommendations + Value of Approved VE Change Proposals

	VE Study [	Data		VE Recommendation Data									VE Change Proposal		
State	Nur In-House	nber of VE Stud Consultant	dies Total	Cost to Conduct VE Studies	Estimated Costs of Projects Studied	Number of Proposed VE Recommen- dations	Value of Proposed VE Recommen- dations	Number of Approved VE Recommen- dations	Value of Approved VE Recommen- dations	Recommen- dation Acceptance Rate	Return On Investment	% of Project Costs Saved	Number of Approved VE Change Proposals	Value of	Total Savings Achieved
Alabama	0	6	6	\$94,760	\$226,125,647	20	\$20,148,120	6	\$8,385,416	30%	88	3.7%	0	\$0	\$8,385,416
Alaska	1	1	2	\$82,835	\$143,093,693	40	\$14,098,000	28	\$7,387,500	70%	89	5.2%	0	\$0	\$7,387,500
Arizona	0	4	4	\$131,000	\$134,000,000	40	\$16,400,000	13	\$5,100,000	33%	39	3.8%	5	\$346,000	\$5,446,000
Arkansas	5	0	5	\$29,496	\$195,000,000	21	\$16,182,900	4	\$2,637,000	19%	89	1.4%	0	\$0	\$2,637,000
California	0	34	34	\$1,446,000	\$1,843,281,000	201	\$88,121,000	90	\$64,309,000	45%	44	3.5%	0	\$0	\$64,309,000
Colorado	0	4	4	\$163,000	\$160,000,000	56	\$22,763,350	19	\$7,689,850	34%	47	4.8%	8	\$324,750	\$8,014,600
Connecticut	1	1	2	\$66,411	\$51,623,500	13	\$4,979,400	7	\$2,835,900	54%	43	5.5%	0	\$0	\$2,835,900
Delaware	2	0	2	\$4,000	\$86,000,000	12		12		100%	3,800	17.7%	0	\$0	\$15,200,000
District of Columbia	0	2	2	\$105,196	\$117,432,058	44	\$32,145,000	31		70%	186	16.7%	0	\$0	\$19,617,800
Florida	2	18	20	\$1,200,000	\$4,900,000,000	142		78		55%	94	2.3%	28	\$4,800,000	\$117,800,000
Georgia	0	15		\$492,499	\$1,670,287,815			66		43%	537	15.8%	4	\$346,178	\$264,755,801
Hawaii	4	0		\$12,000	\$25,000,000	3	\$8,800,000	2		67%	167	8.0%	0	\$0	\$2,000,000
Idaho		2		\$100,000	\$43,454,000	61	\$25,000,000	8	\$18,420,000	13%	184		1	\$3,225	\$18,423,225
Illinois	2	14		\$802,500	\$651,560,000	138		30		22%	13		7	\$4,295,608	\$14,480,608
Indiana	1	0		\$6,150	\$43,000,000	5	\$71,882,000	0	\$10,185,000	0%	0		. 0	\$4,295,000	\$0
lowa	1	0		\$45,000	\$322,000,000	30		6	\$7,826,000	20%	174		25		\$10,233,849
Kansas	4	0	5					9		32%	175		1	ΨΣ,407,043	\$34,463,636
	1	4		\$196,231	\$629,872,177	28		Ů	\$34,326,700	72%	63		, 8	\$136,936	\$26,577,578
Kentucky	0	8	_	\$400,000	\$550,000,000			111	\$25,270,000	72%			0	\$1,307,578	\$845,205
Louisiana	3	0		\$15,171	\$79,300,000	11	,	8	\$187,000		12			\$658,205	
Maine	0	0		\$0			\$0	0	\$0	NA 100/	NA 40		1	\$35,506	\$35,506
Maryland	0	2		\$213,000	\$54,512,000	42		17		40%	18		0	\$0	\$3,885,000
Massachusetts	0	3	3	\$173,764	\$112,799,172			31		72%	31		3	\$1,343,111	\$6,723,452
Michigan	1	4	5	\$300,000	\$300,000,000			14		44%	10		6	\$181,345	\$3,126,345
Minnesota	0	8	8	\$344,014	\$242,935,476	60	\$42,327,140	40	\$28,752,000	67%	84		5	\$515,532	\$29,267,532
Mississippi	0	5	5	\$299,404	\$490,000,000	40	\$66,838,572	10	\$10,428,000	25%	35		4	\$40,310	\$10,468,310
Missouri	4	0	4	\$23,017	\$127,760,747	53	\$30,127,752	42	\$12,774,572	79%	555		64	\$4,540,582	\$17,315,154
Montana	5	0	5	\$100,232	\$102,888,000	23	\$13,843,000	10	\$7,070,767	43%	71		0	\$0	\$7,070,767
Nebraska	2	2	4	\$211,540	\$137,700,000	11	\$2,971,000	1	\$971,000	9%	5	0.7%	0	\$0	\$971,000
Nevada	2	2	4	\$27,000	\$1,700,000,000	9	\$18,000,000	7	\$16,000,000	78%	593	0.9%	2	\$300,000	\$16,300,000
New Hampshire	0	0	0	\$0	\$0	0	\$0	0	\$0	NA	NA	. NA	0	\$0	\$0
New Jersey	5	3	8	\$165,000	\$303,991,000	19	\$8,770,000	8	\$2,935,000	42%	18	1.0%	3	\$213,597	\$3,148,597
New Mexico	0	0	0	\$0	\$0	0	\$0	0	\$0	NA	NA	. NA	0	\$0	\$0
New York	0	14	14	\$1,430,000	\$6,021,000,000	328	\$1,200,000,000	78	\$337,000,000	24%	236	5.6%	9	\$784,770	\$337,784,770
North Carolina	28	0	28	\$280,000	\$2,583,400,000	375	\$198,815,685	150	\$21,076,519	40%	75	0.8%	5	\$409,521	\$21,486,040
North Dakota	1	0	1	\$2,600	\$25,000,000	4	\$0	0	\$0	0%	0	0.0%	1	\$2,098,000	\$2,098,000
Ohio	5	1	6	\$161,000	\$216,467,292	27	\$11,464,976	11	\$1,771,815	41%	11	0.8%	8	\$3,188,862	\$4,960,677
Oklahoma	2	0	2	\$3,250	\$156,240,000			0	\$0	0%	0	0.0%	0	\$0	\$0
Oregon	4	1	5		\$344,728,000			9		16%	67	1.7%	7	\$167,000	\$5,955,000
Pennsylvania	12	11	23		\$563,000,000			70		61%	48	3.9%	8	\$868,000	\$22,868,000
Puerto Rico	n	0		\$0			\$0	0	\$0	NA			0	\$0	\$0
Rhode Island	1	1	2		\$42,000,000			1	\$4,700,000	8%			1	\$0	\$4,700,000
South Carolina	1	5		11171	\$203,874,000			11		25%			4	\$3,530,191	\$27,267,443
South Dakota	1	0		\$3,000	\$29,203,000		\$24,000,000	11	\$100,000	20%	33		2		\$267,000
Tennessee	2	0		\$3,000	\$29,203,000		\$31,000,000	1	\$10,797,000	100%	1,542		5	\$1,159,708	\$11,956,708
Texas	2	16						49		39%			0	\$1,159,708	-\$20,716,531
Utah	0	0		\$348,858				0	-\$20,716,531	NA				\$0	\$0
	0	0	0				\$0			41%					\$4,716,694
Vermont	0	1	1	\$90,000	\$57,000,000	37	\$4,048,000	15	\$4,198,000	41%	4/	7.4%		\$518,694	\$4,710,694

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Virginia	33	1	34	\$320,056	\$940,615,098	59	\$32,060,316	33	\$9,250,020	56%	29	1.0%	17	\$1,300,000	\$10,550,020
Washington	4	5	9	\$567,400	\$1,797,000,000	70	\$84,700,000	17	\$5,000,000	24%	9	0.3%	27	\$1,910,168	\$6,910,168
West Virginia	1	0	1	\$16,000	\$27,400,000	6	\$766,416	1	\$207,928	17%	13	0.8%	9	\$2,380,000	\$2,587,928
Wisconsin	0	5	5	\$302,000	\$1,000,000,000	49	\$61,360,060	9	\$5,845,000	18%	19	0.6%	28	\$1,442,184	\$7,287,184
Wyoming	0	0	0	\$0	\$0	0	\$0	0	\$0	NA	NA	NA	3	\$203,000	\$203,000
Eastern Federal Lands	2	2	4	\$232,700	\$35,000,000	45	\$7,500,000	12	\$7,500,000	27%	32	21.4%	0	\$0	\$7,500,000
Central Federal Lands	5	0	5	\$150,000	\$90,714,444	30	\$16,814,100	15	\$6,939,140	50%	46	7.6%	0	\$0	\$6,939,140
Western Federal Lands	0	0	0	\$0	\$0	0	\$0	0	\$0	NA	NA	NA	0	\$0	\$0
Total	147	205	352	\$11,983,760	\$30,272,638,702	2,905	\$3,783,028,009	1,191	\$1,145,122,612	41.0%	96	3.78%	313	\$41,923,410	\$1,187,046,022

22-Jul-13