

U.S. Department of Transportation

Federal Highway Administration

What's the best contracting method for my project?

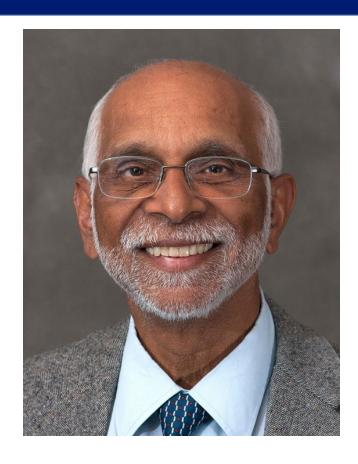
An Introduction to the CASE Webtool (Contracting Alternatives Suitability Evaluator)

Webinar

March 3, 2021



Presenters



Patrick DeCorla-Souza



David Unkefer







Background

Today's Agenda



Overview of CASE Webtool



Overview of P3-VALUE



Resources





Background

CASE: Value and Purpose



- Alternative contracting methods (ACMs) can save significant time and money
- Evaluation of short/longterm ACMs







CASE Project Objective

To develop

- a suite of linked analytical tools that
- integrate strong national practices from FHWA, State DOTs and others,
- while **filling important the gaps** wherever they exist and enhancing their capabilities.

Why CASE? Alternative Contracting vs. Traditional Methods

- Shorten project delivery
- Reduce cost and schedule risk
- Incorporate innovation
- Manage life cycle costs and performance
- Conserve public sector debt capacity



Image credit: FHWA, David Unkefer





Why CASE? ACM Benefits

"More work in place with less disruption to the traveling public"

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✓ "CM/GC ~ 50% faster than D-B-B"
✓ "D-B/LB ~ 50% faster than D-B-B"
✓ "D-B/BV ~ 15% faster than D-B-B"
```

Opportunity for big savings

> Caltrans Experience	
Design-Build	\$87M (9%) savings/4 years
CMGC	\$291M (17%) savings/6 years





The Making of CASE

- Synthesis and assessment of existing methodologies
- Case studies of leading state DOTs
- Meeting with subject matter experts
- Pilot tests with state DOTs
- Working Web-based tool



Image credit: FHWA, David Unkefer



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Existing Methodologies

Key Findings:

- ➤ DOTs choose ACMs for 3 primary reasons
- ➤ Performance measurements of selected ACMs very limited
- Selections rely significantly on user judgments

Federal Highway Administration Office of Innovative Program Delivery

Tools and Technical Assistance for Evaluation of Alternative Contracting Methods

ACM Evaluation Methodologies in the United States [and Select International Practices]

Summary Report

October 24, 2018



Case Studies

- Mature ACM programs
- More than one ACM

- Institutionalized (manuals, guidebooks, policy documents)
- ➤ Availability of performance data

Federal Highway Administration Office of Innovative Program Delivery

Tools and Technical Assistance for Evaluation of Alternative Contracting Methods

ACM Evaluation Methodologies in the United States [and Select International Practices]

Task 3 Report to Select Case Study States
October 17, 2018



Case Studies (contd.)

- California DOT
- > Florida DOT
- Michigan DOT
- > Texas DOT
- > Utah DOT
- Virginia DOT
- Washington DOT
- > Australia
- > Transit Purple Line

Federal Highway Administration Office of Innovative Program Delivery

Tools and Technical Assistance for Evaluation of Alternative Contracting Methods

Case Studies on Alternative Contracting Method Evaluation by Select State Departments of Transportation in the United States and an International Agency

> REVISED DRAFT Summary Report March 13, 2019



ACM evaluation tools considered/used

- CDOT's PDSM
- Caltrans' Alternative Procurement Guide
- TCRP Report 131: A Guidebook for the Evaluation of Project Delivery Methods
- Value for Money (VfM) Analysis
- P3-SCREEN, P3-EFFECTS, and P3-VALUE 2.2
- SHRP2 R10 Project Management Strategies

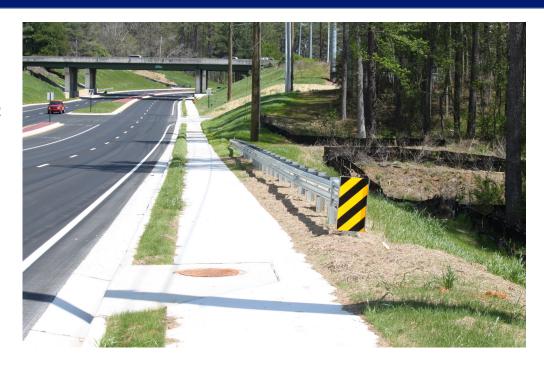


Image credit: FHWA, David Unkefer



Questions?

An Overview of CASE

Case.fhwa.dot.gov



Getting Started

Contracting Alternatives Suitability Evaluator (CASE) Webtool

Launched in 2021, the Contracting Alternatives Suitability Evaluator (CASE) is FHWA's online webtool, which supports public agencies and other transportation organizations in selecting short- and long-term contracting methods webtool is supported by:

- Accessing the CASE Webtool
- CASE Webtool Getting Started Guide
- CASE Webtool User Guide



- Register for an account
 - LOGIN.GOV
 - CASE

Training and technical assistance is available from FHWA. For assistance, contact David Unkefer at David.Unkefer@dot.gov.

Visit <u>case.fhwa.dot.gov</u> to use the CASE Webtool for your next project.





Case.fhwa.dot.gov









Contracting Alternatives Suitability Evaluator is using login.gov to allow you to sign in to your account safely and securely.

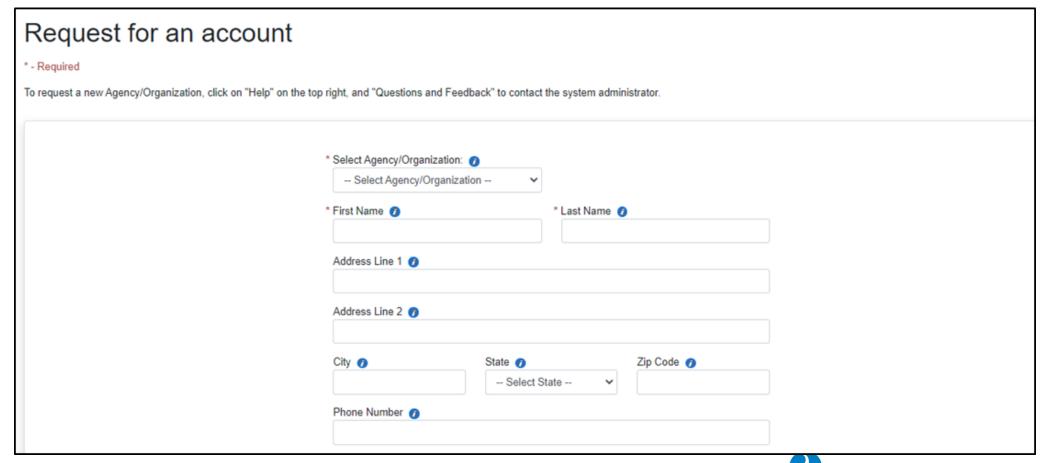
Email address		
Password	☐ Show password	
Sign in		
Create an account		
Sign in with your government employee ID		
< Back to FHWA WebTool		
Forgot your password?		
Security and Privacy Practices		
<u>Privacy Act Statement</u>		

LOGIN.GOV: User ID Authentication





CASE Account





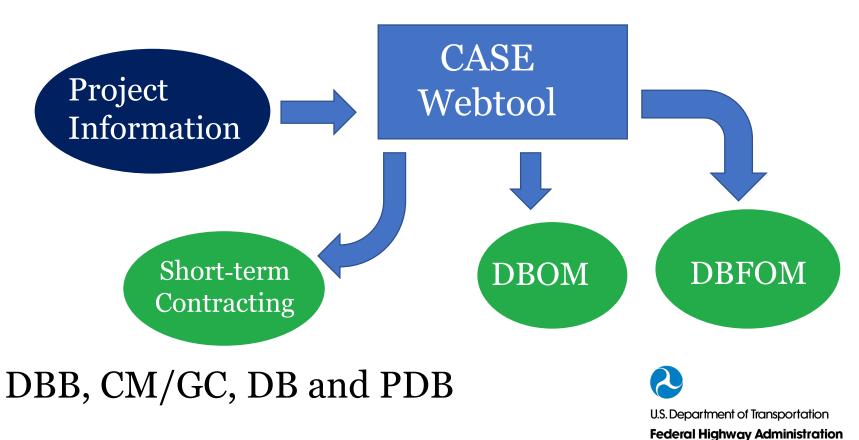


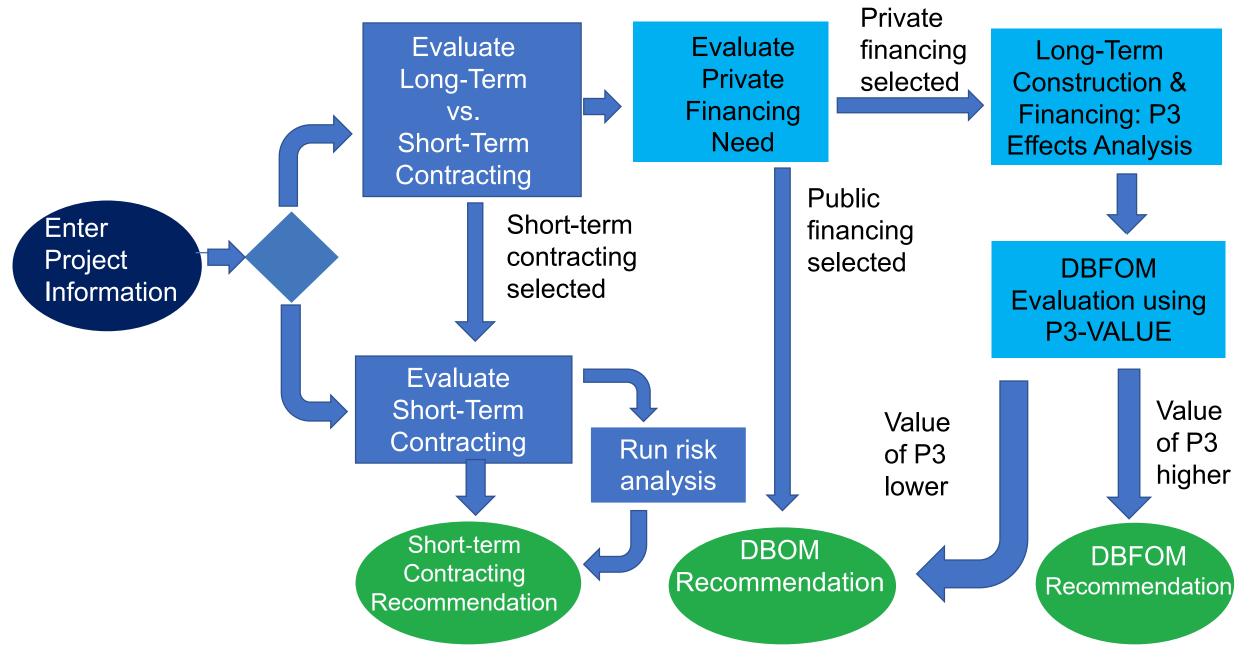


After CASE Account Approval

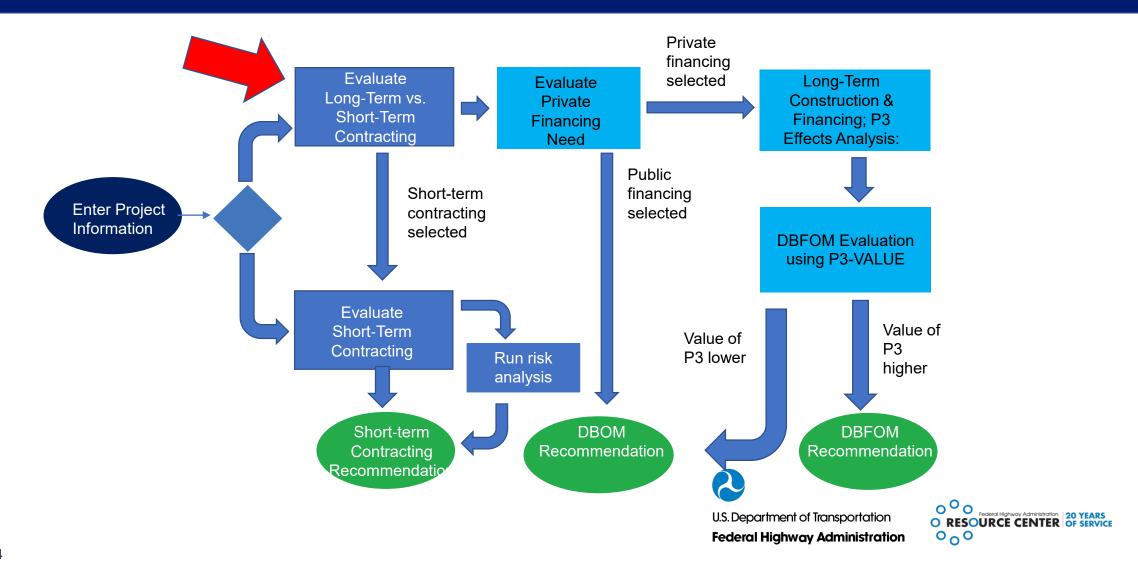


CASE Webtool: Inputs and Outputs





Step 1: Short-term vs. Long-term



Sample Output: Short-Term vs. Long-term

Long-Term vs. Short-Term Comparison Results



Based on answers to questions in this section, the position of the needle in this heat map represents the results of the toolset's evaluation of long-term vs. short-term contracting. The closer the needle is placed to either end of the map indicates the toolset's recommendation of whether Long-Term or Short-Term contracting may be preferred for the project.

Based on your responses, the toolset's recommendation is:

Long-Term Contracting is preferred.



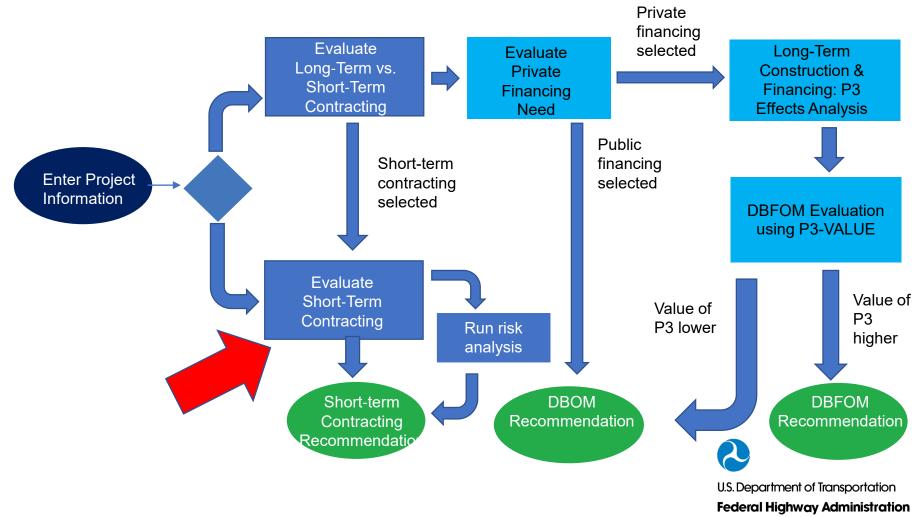


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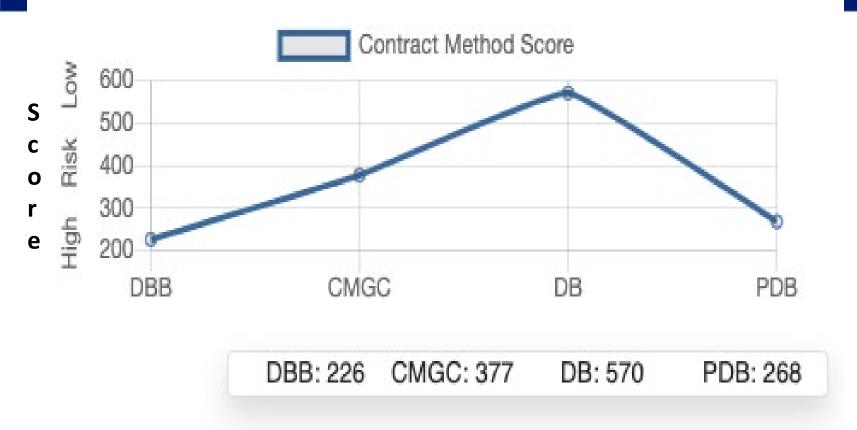
Questions?

Short-Term Contracting Evaluation with CASE

Step 2: Short-term



Example: Short-term Contracting Comparison



DBB = **Design-Bid-Build**

CMGC = Construction Manager/General Contractor

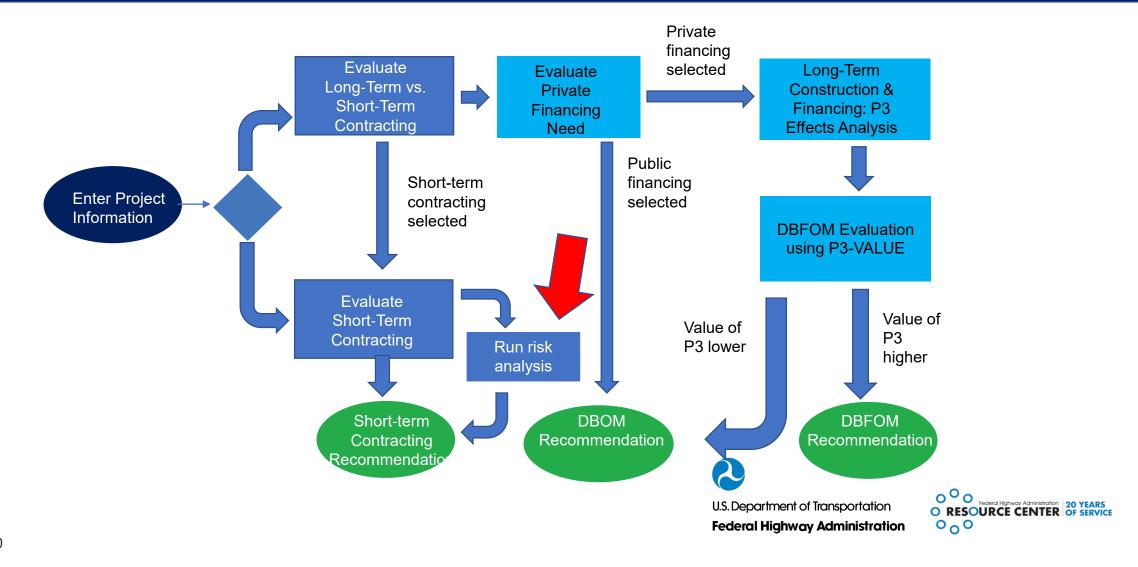
DB = **Design-Build**

PDB = Progressive Design-Build

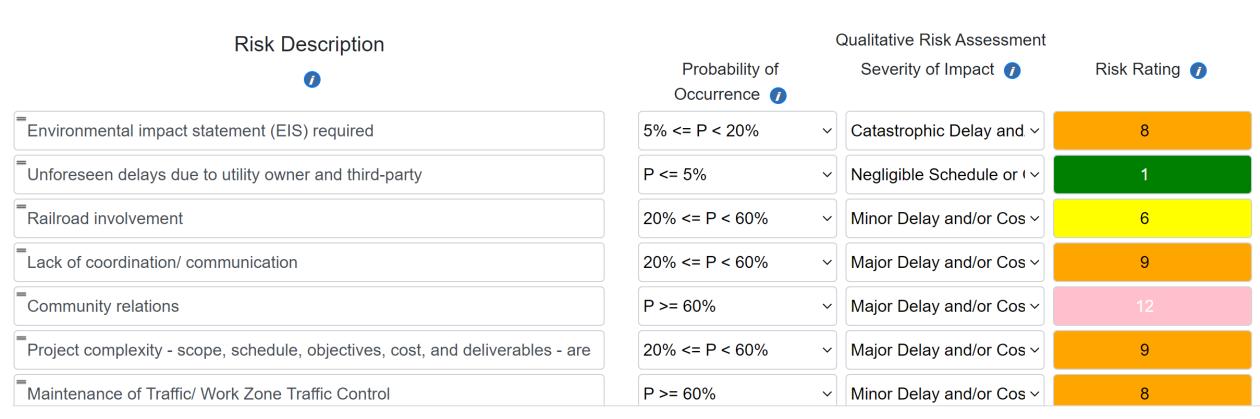




Step 3: Risk Analysis

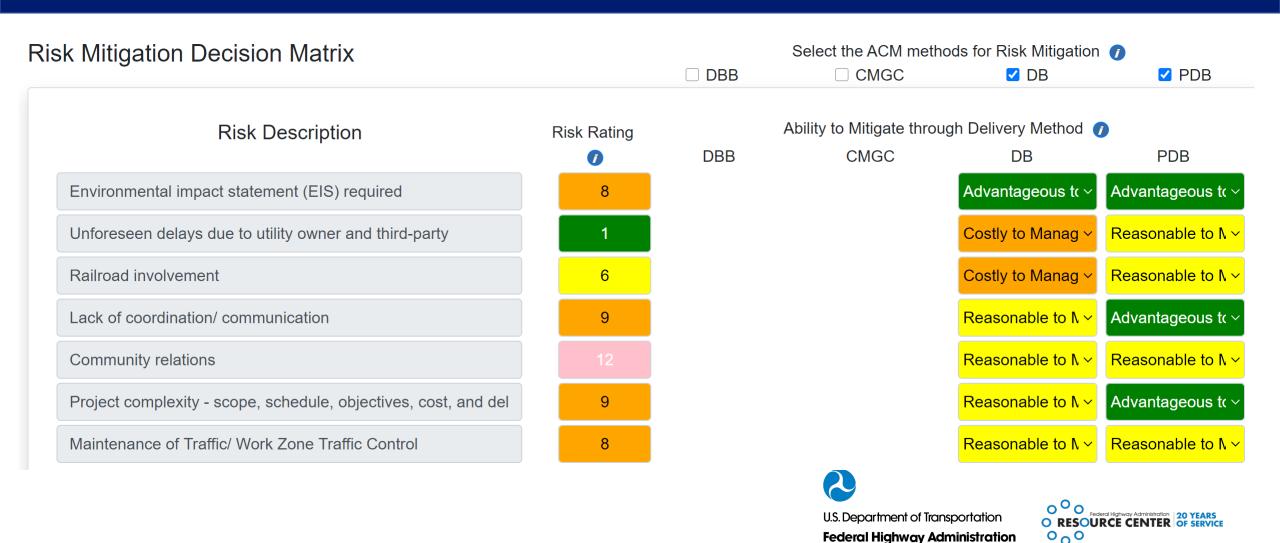


Risk Analysis Sample Output



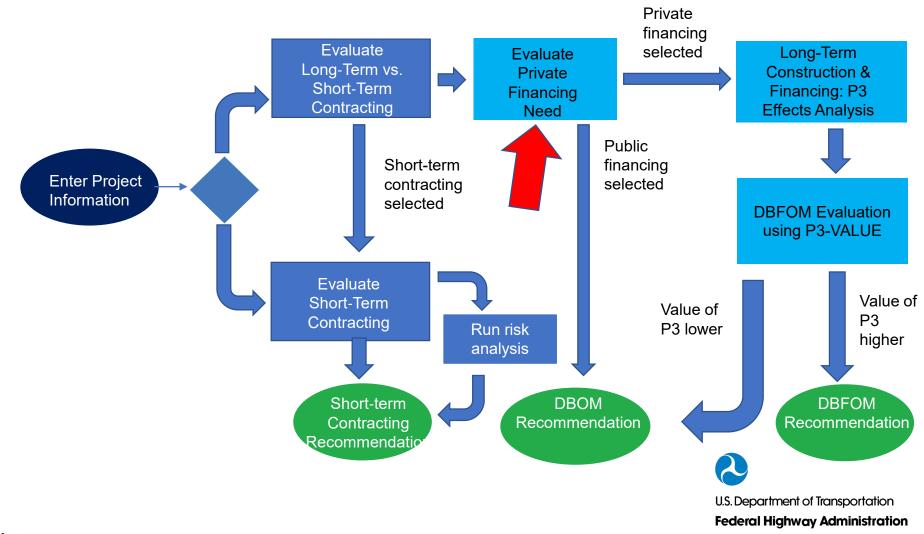


Risk Mitigation Sample Output



Long-term Contracting Evaluation with CASE

Step 4: DBOM vs. DBFOM



Step 4 Sample Output: DBOM vs. DBFOM





A toll concession DBFOM structure is the recommended long-term contracting method for this project.

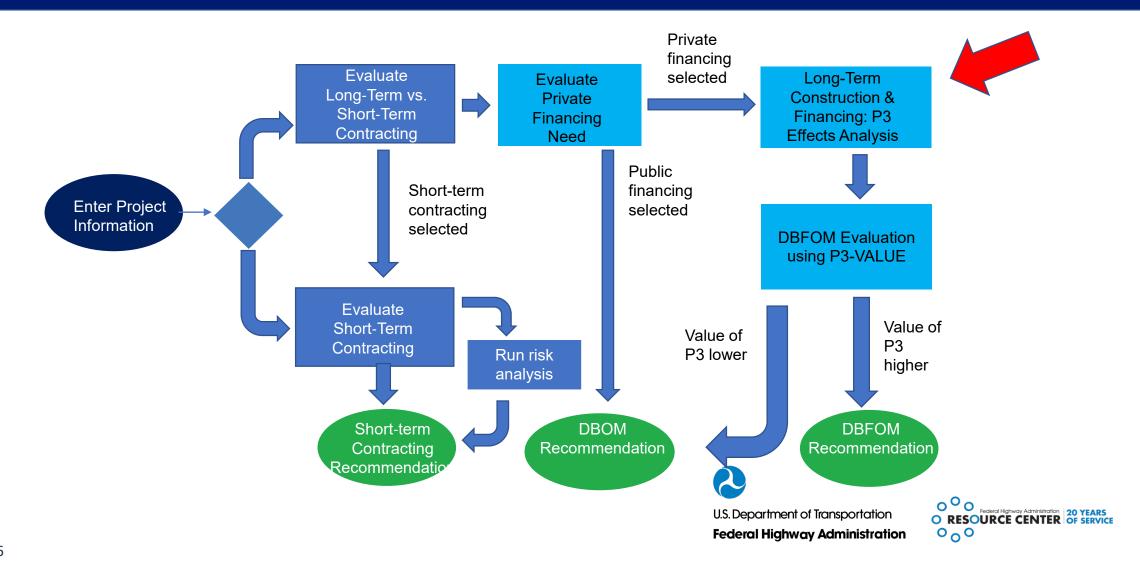
Would you like to perform a Long-Term Construction and Financing Analysis (PSC/P3 Evaluation)?

No; Cancel

Yes; Long-Term Analysis



Step 5: Analysis of P3 Effects



Example: P3 Effects on Project Timing

TRAINING PARAMETERS	PSC Value	P3 Min Value	P3 Max Value
Project Preparation Duration (months)	12	12	18
Project Procurement Duration (months)	12	22	36
Project Implementation Duration (months)	24	22	26
Operation Duration (years)	20	-	-





Example: P3 Effects on Project Costs

COST PARAMETERS	PSC Value	P3 Min Value	P3 Max Value
Project Preparation Cost	\$5,000,000	\$5,000,000	\$6,250,000
Public Procurement Cost	\$5,000,000	\$5,750,000	\$10,000,000
Private Procurement Cost	\$5,000,000	\$7,500,000	\$15,000,000
Project Implementation Cost	\$3,400,000,000	\$3,230,000,000	\$3,400,000,000





Summary of CASE Outputs

- 1. Appropriateness for long-term contracting
- 2. Short-term ACMs ranked based on how they respond to project needs
- 3. Project team's risk assessment against short-term ACMs
- 4. Appropriateness for long-term contracting with private financing (DBFOM)
- 5. Effects of DBFOM



CASE Summary Report

Executive Summary

Long-Term vs Short Term Analysis

Based on answers to questions in this section, the toolset evaluates whether Long-Term or Short-Term contracting is preferred for the project.

Based on your responses, the toolset's recommendation is: Long-Term Contracting is preferred.

Short-Term Contracting Methods – Evaluation Results

Below are your scores for each of the methods based on your answers. (> denotes selected method.)

DBB: 145

 \rightarrow CMGC : 281

DB: 231 PDB: 272

Risk Mitigation Decision Matrix Summary

Risk Mitigation Rating (Higher Score = Better Risk Mitigation)

DBB: —

CMCG: 90

DB: —

PDB: 100

Private Financing (DBFOM) or Public Financing (DBOM) Evaluation

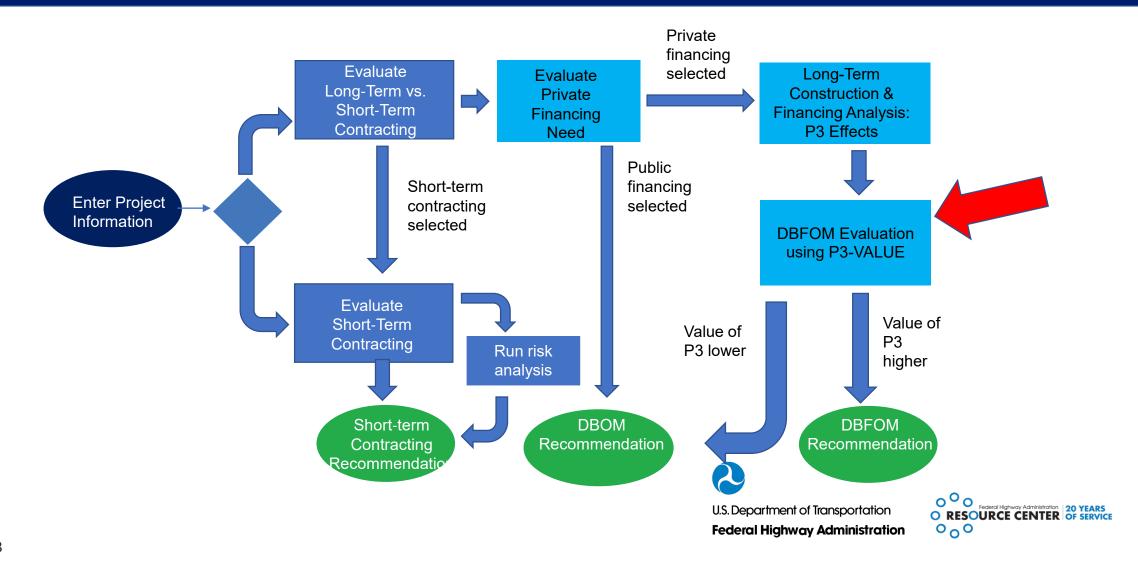
A toll concession DBFOM structure is the recommended long-term contracting method for this project.



Questions?

An Overview of P3-VALUE (Long-term Contracting Evaluation)

Step 6: DBFOM Evaluation



P3-VALUE

Financial "Value for Money" Analysis



Costs

- Capital
- Operating



Revenues

- Tolls and fares
- Returns on debt and equity

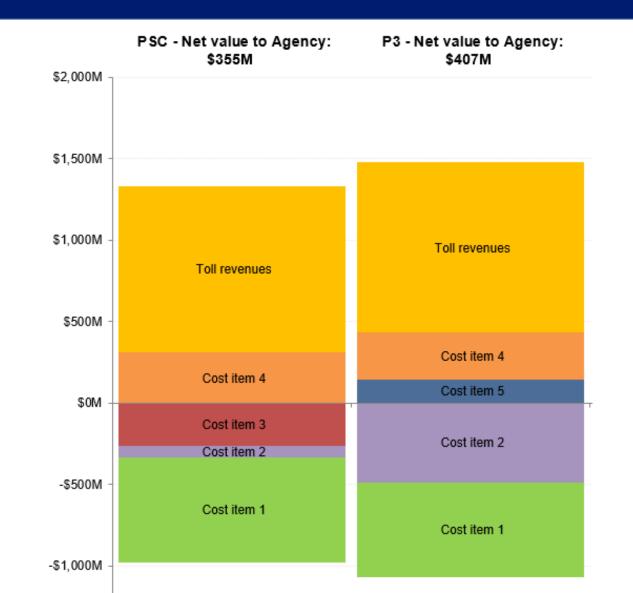


- To travelers
- To others





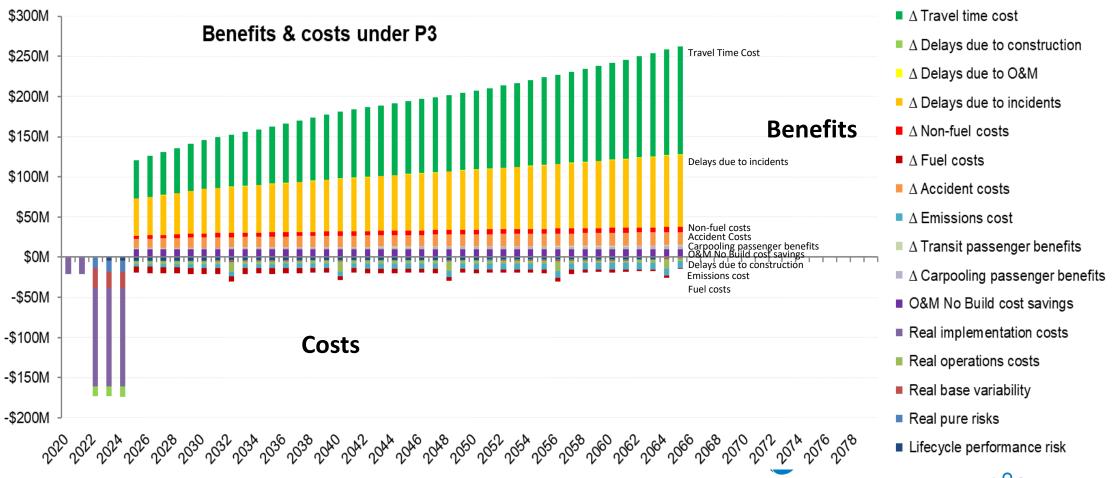
P3-VALUE Output Example: Value for Money







P3-VALUE Output Example: Benefits vs. Costs



Questions?

Resources

CASE Webtool Supporting Documentation



Federal Highway Administration
Contracting Alternatives Suitability
Evaluator (CASE) Webtool
Guide to Accessing CASE Webtool

Version 1.0 February 2021



Federal Highway Administration
Contracting Alternatives Suitability
Evaluator (CASE) Webtool
Getting Started Guide

Version 1.0 February 2021



Federal Highway Administration



CASE Webtool Supporting Documentation



Federal Highway Administration
Contracting Alternatives Suitability
Evaluator (CASE) Webtool
Guide for Users, Facilitators, and
Administrators

February 2021

User Guide includes
Facilitator Workbook and
Administrator Guide





CASE Webtool Training?

Available to State and Local Agencies

David Unkefer

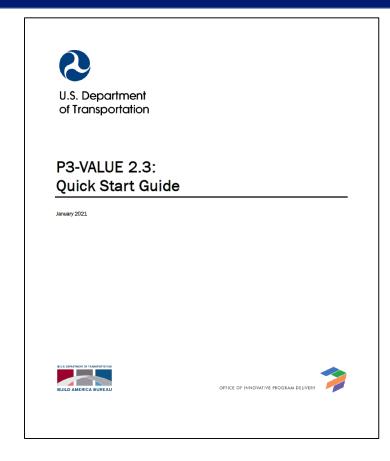
david.unkefer@dot.gov



Image credit: FHWA, David Unkefer



P3-VALUE Supporting Documentation



Quick Start Guide

User Guide (includes Concept Guide)

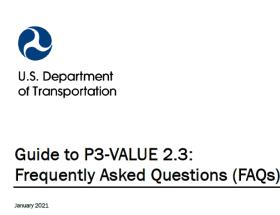


Guide to P3-VALUE 2.3: User Guide & Concept Guide

January 2021













U.S. Department of Transportation **Federal Highway Administration**



P3 Training

P3 Training is available to State and local agency sponsors by contacting Patrick DeCorla-Souza at: patrick.decorla-souza@dot.gov

Individuals may register for P3 training (Course 231033) at the National Highway Institute (NHI) website: www.nhi.fhwa.dot.gov

- Introductory
- Intermediate
- Advanced



FHWA Web Resources

Short-term contracting:

- Office of Preconstruction, Construction and Pavements:
 - Web: https://www.fhwa.dot.gov/programadmin/contracts/
- Resource Center: Construction and Project Management Team
 - Web: https://www.fhwa.dot.gov/resourcecenter/teams/construction/

Long-term contracting:

- FHWA Center for Innovative Finance Support: P3 Toolkit
 - Web: https://www.fhwa.dot.gov/ipd/p3/toolkit/



Questions?